

SMALL BUSINESS

EXCHANGE

Voice of Small, Emerging Diversity Owned Businesses Since 1984

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Vol 30, Edition 6



May 1, 2014

\$360 Million To Be Distributed For Transportation Projects That Encourage Biking, Walking, And Promote A Healthier California



Caltrans is asking cities and counties throughout California to submit applications for projects that promote biking and walking that will vie for a share of \$360 million in federal and state funding from the state's new Active Transportation Program – the nation's largest.

"Today's transportation system is about more than just highways," said Caltrans Director Malcolm Dougherty. "Active transportation projects are a good investment and will help achieve mobility, safety, and greenhouse gas reduction goals for California."

The program will receive about \$120 million annually, so the \$360 million figure announced today represents three-years of funding.

Last year, Governor Brown signed legislation (Senate Bill 99, Chapter 359 and Assembly Bill 101, Chapter 354) creating the ATP, which distributes funding for human-powered transportation projects and programs. The new program replaces a patchwork of small grant programs with

a comprehensive program that is more efficient. Another benefit is that funds can be directed to multi-year projects to make greater long-term improvements to active transportation.

Local and regional transportation agencies have until May 21 to submit their project applications to Caltrans. Complete information can be found on Caltrans' website. The California Transportation Commission (CTC) and Caltrans will review the projects based on established guidelines and selection criteria, and the CTC will allocate funding in August and November to the most worthwhile projects. Forty percent of the funding will go to metropolitan planning organizations in urban areas. Small urban and rural regions will receive 10 percent, and the remaining 50 percent of the funds will be awarded to projects statewide.

Caltrans' recently released California Household Travel Survey – the largest and most complex review of its kind – underscores the need for active transportation. The survey shows that the percentage of California residents walking, biking, or us-

ing public transportation on a typical day has more than doubled since 2000.

Nearly 23 percent of household trips were taken by walking, biking, and public transportation. In 2000, that share was only 11 percent. This increase includes a dramatic increase in walking trips, which nearly doubled from 8.4 percent to 16.6 percent of trips.

To demonstrate its support for the construction of more multimodal local streets and roads, this month Caltrans endorsed National Association of City Transportation Officials' guidelines that include innovations such as buffered bike lanes and improved pedestrian walkways.

Each year, Caltrans prepares an annual report summarizing programs it has undertaken for the development of non-motorized transportation facilities. For more information on active transportation in California see the 2011-12 Caltrans Report.

Source: Copyright © 2014 State of California



Sub Bids Requested

West Aircraft Maintenance Area Project (WAMA)
LOCATION: Los Angeles Airport (LAX)
IFB NO.: 19561
BID DATE: May 6, 2014
BID TIME: 2:00 P.M.

Griffith/Coffman a Joint Venture
9685 Via Excelencia, Ste 200
San Diego, CA 92126
Phone 858-536-3100
Fax 858-586-0164

See the full ad on page 3

Public Legal Notices



**Contract No. 2014-FT-10,
Routine Dry-Docking of the
M.V. Del Norte Ferry**

**Golden Gate Bridge,
Highway and Transportation District**
P.O. Box 9000, Presidio Station
San Francisco, CA 94129
Phone: 415-257-4538

See the full ad on page 11

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Community Outreach

\$150M available to states to implement or expand job-driven training programs for laid-off workers

The U.S. Department of Labor today announced the availability of up to \$150 million in funding through a new Job-Driven National Emergency Grant program to train workers who have lost their jobs through no fault of their own for jobs in high-demand industries.

These investments will help create or expand employer partnerships that provide opportunities for on-the-job training, Registered Apprenticeships or other occupational training that results in an industry-recognized credential. Funding will also be used to provide services, such as coaching, counseling and direct job placement, that help connect laid-off workers, including the long-term unemployed, with available jobs. Focusing funding on proven, job-driven training strategies is a key component of the Obama administration's agenda to connect ready-to-work Americans with ready-to-be-filled jobs.

"Helping workers acquire the skills that employers say they need is a key way the Labor Department fulfills the president's vision of opportunity for all," said U.S. Secretary of Labor Thomas

E. Perez. "These grants will provide states with critical funding to implement and expand proven strategies so that workers can secure a foothold in the middle class and businesses can grow."

In addition to expanding work-based learning strategies — which recent studies show increase employment and earnings outcomes — grantees will also develop strong partnerships between workforce and industry organizations and align services with other federal, state or local programs, such as Unemployment Insurance, Workforce Investment Act, and Trade Adjustment Assistance programs. Funds may also be used to implement innovative approaches, such as:

- job coaching, navigation and job-matching models that help dislocated workers, particularly the long-term unemployed, receive the specialized services they need to rapidly re-enter the workforce;
- using technology and social media to recruit participants, improve job search tools, provide distance learning opportunities, and effectively

collect and disseminate labor market information;

- specialized services for laid-off workers, such as financial counseling and one-on-one coaching; and
- developing employer outcome measures to track employer satisfaction and success.

Up to \$150 million in grants ranging from \$500,000 to \$6 million are being made available to states, territories and federally-recognized tribes through the Workforce Investment Act Dislocated Worker National Reserve fund. Applications must be received by May 27 to be considered.

The department also announced the launch of a new initiative called "Find Your Path" to help raise awareness of the many ways that federally-funded job training programs help connect millions of Americans with companies looking to hire and grow. The initiative will connect the public to accessible job training resources and use stories of people like Gary Locke of Manchester, N.H., to show

how these resources are changing lives all around the country.

After getting laid off from a local video production company and sending out more than 180 resumes, Locke remained unemployed for more than a year. He worked with the local American Job Center to enroll in an on-the-job training program where he was matched up with a web development company looking to grow. The company was able to use federal training funds to offset some of the cost of Locke's wages, while also helping him gain the information technology software skills he needed for the new position. At the conclusion of the program, Locke was offered and accepted a full-time unsubsidized position.

Locke found a path to a new job and his employer found a path to faster growth. Learn how local job-driven training is helping millions more Americans and find your own path by visiting www.dol.gov/findyourpath/.

Source: U.S. Department of Labor



Mayor Lee's Statement on Federal Grow America Act of 2014

Mayor Edwin M. Lee today issued the following statement on the Generating Renewal, Opportunity, and Work with Accelerated Mobility, Efficiency, and Rebuilding of Infrastructure and Communities throughout America Act (GROW AMERICA Act):

"I applaud President Obama and Secretary Foxx on their leadership, securing funding for critical transportation projects and investing in the economic future of cities throughout of our

country. With the looming insolvency of the Highway Trust Fund, the GROW AMERICA Act ensures critical infrastructure projects can move forward, designating \$302 billion for highways, transit and rail systems.

For San Francisco, the GROW AMERICA Act will support our City's efforts to better connect residents to their jobs throughout the San Francisco Bay Area by expanding the innovative public-private partnership grant program and

providing an additional \$72 billion for transit providers including SFMTA, BART and Caltrain."

Edwin M. Lee, 60, was sworn in on January 8, 2012 as the 43rd Mayor of the City and County of San Francisco. Lee is the first Asian-American mayor in San Francisco history.

Source: City and County of San Francisco ©2000-2014

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AWARDS

• CITY OF LOS ANGELES

Black Business Association,
Outstanding Entrepreneur
Mayor's Advisory Board,
Outstanding Achievement as a Vendor/Supplier

• COUNTY OF LOS ANGELES

Black Business Association,
Outstanding Entrepreneur

• BAY AREA CONTRACT COMPLIANCE

OFFICERS ASSOCIATION
Champion of Diversity

• NAMCSC

Minority Advocate

• 2014 Black History Month Award for
Commitment and Service to the African American
Community

Minority Advocate

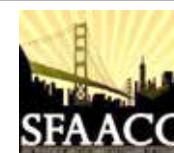
CALIFORNIA CERTIFICATIONS



• CPUC Clearing House

• San Francisco Human Rights Commission

MEMBERSHIP



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California Sub-Bid Request Ads

**Replacement of Embarcadero Bridge
Over Lake Merritt Channel
City/Location: Oakland
County: Alameda
Owner: City of Oakland
Bid Date: Thursday 5/8/2014 at 2:00 PM**

Brosamer & Wall, Inc. is requesting quotes from all qualified Subcontractors and Suppliers including certified DBE firms for the following items of work, including but not limited to:

Water pollution control, Swppp plan, Small business utilization reporting, Construction survey, Temporary erosion control, Construction area signs, Traffic control, Set up remove detours, Temp chain link fence, Cold plane asphalt pavement, Clearing & grubbing, Imported borrow (light weight fill), Roadway excavation, Class 2 AB, Hot mix asphalt, Cast in place retaining walls, Furnish piling (Class 200), Cast in drilled hole piling 120", Prestressing cip concrete, Furnish/erect precast prestressed concrete slab (Type SII), Joint seal, Polyester concrete overlay, Anti-graffiti coating, Rebar, Roadside signs, Remove existing underground drainage, Reinforced concrete pipe, Underground drainage, Adjust existing utilities, Rock slope protection, Bridge removal, Remove existing flatwork, Flatwork (c&g, sw, drv way, etc), Misc metal & bridge deck drainage system, Bike railing, Striping & marking, Electrical, Landscape & irrigation, Restroom building, Furnish ready mix, Trucking hourly, Temporary construction trestle, Cofferdams, Dewatering, Concrete supplies,

Brosamer & Wall, Inc. will work with interested subcontractors to identify opportunities to break down items into economically feasible packages.

Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining insurance, bonding, equipment, materials and/or supplies please call Robert Rosas at (925) 932-7900. Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 110, Walnut Creek, Ca. 94596. Brosamer & Wall, intends to work cooperatively with all qualified firms seeking work on this project. We are an equal opportunity employer and will work with any interested subcontractor to identify opportunities to break items into economically feasible packages

Brosamer & Wall, Inc.

1777 Oakland Blvd Suite 110 • Walnut Creek, CA 94596
Phone: 925-932-7900 • Fax: 925-279-2269
An Equal Opportunity Employer

Bid Requests from Certified SBE Subcontractors and Suppliers for Structural and Miscellaneous Metals (including design-build and design -assist scope), Fire Protection (design build), Solar Thermal Water Heating System (design build)

HUNTERS VIEW PHASE 2 - BLOCKS 7 & 11 EARLY BID

This is a SFRA project with construction workforce and prevailing wage requirements.

**Hunters View Phase 2 - Block 7 & 11
Middle Point Road
(Intersection - West Point Road)
San Francisco, CA 94124
Bid Date: 5/8/14 @ 2 PM**

Voluntary Pre-bid Meeting on 4/23/14 at 10 AM at Jobsite Trailer located at Middle Point Rd. & West Point Rd. in San Francisco, CA 94124.

CAHILL CONTRACTORS, INC.
Contact: Julie Park
estimating@cahill-sf.com, (415) 986-0600

Bid Requests from Certified SBE Subcontractors and Suppliers for ALL TRADES except for Earth Shoring

HUNTER'S POINT SHIPYARD PHASE I, BLOCK 56&57

This is a SFRA project with construction workforce and prevailing wage requirements.

**Hunter's Point Shipyard Phase I, Block 56&57
Coleman Street at Innes Court
San Francisco, CA 94124
Bid Date: 5/15/14 @ 2 PM**

Voluntary Pre-bid Meeting on 4/30/14 at 11 AM at Construction Assistant Program Trailer Located at 690 Hudson Ave., Trailer "B", San Francisco, CA 94124.

CAHILL CONTRACTORS, INC.
Contact: Julie Park
estimating@cahill-sf.com, (415) 986-0600

Request for Sub Bids From Qualified DVBE Subcontractors/Suppliers

**TABLET ARMCHAIRS
Project No. 13-024
Location: POMONA, CA
Bid Date: MAY 5, 2014 @ 2:00PM**

VIRCO Inc.

2027 Harpers Way
Torrance, CA 90501
800-448-4726 • Fax 800-258-7367
Contact: Debbie Stottler
AEOE



- Your advertisement in the SBE is sent to the contractors, professional and business service businesses you want to reach.
- SBE daily and weekly circulation reaches over 30,000 construction, commodity, professional and business service businesses.
- SBE's B2B database has the largest central circulation database of certified DBE/SBE/WBE/DVBEs

SMALL BUSINESS EXCHANGE

****This is a Prevailing Wage Project**
THIS PROJECT HAS A MANDATORY 15% SBE GOAL **

PROJECT: West Aircraft Maintenance Area Project (WAMA)

LOCATION: Los Angeles Airport (LAX)

IFB NO.: 19561

BID DATE: May 6, 2014 • BID TIME: 2:00 P.M.

Please respond by 5:00 p.m., May 5, 2014

We are seeking quotes for the following, but not limited to, work items: Traffic Control, Temp Erosion Control, Asphalt Paving, Fencing/Guardrail, Airfield Lighting/Electrical, Blast Deflector, Concrete Bollards, Mill AC Pavement, Aggregates, Pavement Markings/Striping, Curb & Gutter, Chain Link Fencing, Metal Beam Guardrail, RCP (Class V) Storm Drain, Catch Basin, Manhole, Sewer Pipe, Underground/Water Lines, Oil/Water Separator, Sump Pump Station, HVAC, Signs, Trucking/Hauling, Security Guard, Barricades, Sweeping, Reinforcing Steel, Trench Drain, Dowels/Dowel Baskets.

Griffith/Coffman a Joint Venture

9685 Via Excelencia, Ste 200 • San Diego, CA 92126

Phone 858-536-3100 • Fax 858-586-0164

Email: estimating@coffmanspecialties.com

GCJV is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit. Waiver of Subrogation will be required. Plans are available through the City department's plan room, or on the Los Angeles Business Assistance Virtual Network (LABAVN) website at <http://www.labavn.org/bid.cfm?19561>. We are an EOE & seriously intend to negotiate with qualified firms. Non-SBE Subs/Suppliers: Indicate 2nd tier SBE participation offered on your quotation as it will be evaluated with your price.

**REQUEST FOR QUALIFIED/CERTIFIED
SBE/MICRO BUSINESS SUBCONTRACTORS AND SUPPLIERS**

**Santa Clara Valley Water District
Project No. 40264008, Contract No. C0594
Lower Silver Creek Flood Protection and Creek Restoration Project,
Moss Point Drive to Cunningham Avenue (Reach 6B)
San Jose, CA**

Bid Date: May 7th, 2014 at 2:00 PM

SBE Goal 30%

Flatiron West Inc requests SBE subcontractor and supplier participation for the following Items of work, but not limited to: CAS/Roadway Signs, Demolition, Clear & Grub, Erosion Control, Landscaping/Irrigation, CIDH, Minor Concrete, Rebar, Hydroseeding, Fencing, Aggregates (Rip Rap, Permeable Material & Decomposed Granite), Ready Mix, Concrete Pumping, Trucking, SWPPP Plan, SWPPP Materials, Geotextile Materials, Formliner, Street Sweeping, Traffic Control, Vibration Monitoring, Surveying and QC Testing.

Non-SBE Subs/Suppliers: You will be expected to carry a proportionate percentage of 2nd-tier SBE goal participation with your quote. 2nd-tier SBE goal participation will be evaluated with your price.

Performance & Payment Bonds by admitted surety, naming prime contractor as the obligee, in full amount of the subcontractor's bid, subject to approval by Flatiron required. Bonding & Insurance assistance is available. Flatiron will pay bond premium up to 2.0%. Worker's Compensation Waiver of Subrogation required. Please contact Flatiron for bonding and insurance requirements, or if any other assistance is needed to facilitate your participation on this project. Quotations must be valid for same duration as specified by owner for contract award. Plans and specs are available for free download via an FTP transfer directly from the Santa Clara Valley Water District upon an email request to: scvwdplanroom@valleywater.org Plans and Specs are also available for viewing in Flatiron's Benicia office. Please call for an appointment to view in our office or locating online. Please contact Lillian Simon at LiSimon@FlatironCorp.com Quotes can be emailed to FWNCBID@FlatironCorp.com or to our BID FAX at 707-746-1603.

FLATIRON WEST

2100 Goodyear Rd. • Benicia, CA 94510
Phone (707) 742-6000 • Fax (707) 746-1603
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Requesting Sub Bids from Qualified DVBE Subcontractors & Suppliers
Bid Package for Additional Facilities

**Owner: Elverta Joint
Elementary School District**

Location: Elverta, CA

Bid Date: May 8, 2014

TRADES:
**CONCRETE FOUNDATION, ROOFING,
CABINETS, FLOORING, STUCCO,
INSTALLATION, CRANE SERVICES**

DMSI

P.O. Box 367
800 S. Highway 33 • Patterson, CA 95363
Phone: (209) 892-6298 • Fax: (209) 892-7924
Contact: Trina Morton

AEOE

Sub Bids Requested From Qualified MBE, WBE, DBE, UDBE Subcontractors & Suppliers for

**Alameda County Flood Control & Water Conservation -
San Leandro Creek (Line P) Concrete
Channel Rehabilitation
Location: Oakland, CA
Project No. FC 12-200**

Bid Date: May 13, 2014 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: SWPPP; Shoring; Rebar; Concrete; Shotcrete; Street Sweeping; Misc. Metals; and Wall Coring. We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603
Phone: (510) 632-7676 • Fax: (510) 562-5209
Contact: Duane Schulze

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California Sub-Bid Request Ads

DeSilva Gates-Flatiron West, a Joint Venture of DeSilva Gates Construction, L.P. and Flatiron West, Inc., is soliciting for DBEs for the following project:

CONSTRUCTION ON STATE HIGHWAY IN SAN MATEO COUNTY IN BURLINGAME FROM 0.3 MILE NORTH OF ANZA BOULEVARD TO 0.9 MILE SOUTH OF MILLBRAE AVENUE OVERCROSSING - ROUTE 101,

Contract No. 04-235844

Federal Aid Project ACNHP-Q101(237)E

Owner: STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

BID DATE: May 13, 2014 @ 2:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or material quotation for the following types of work including but not limited to:

DESILVA GATES CONSTRUCTION -

Estimator: Victor Le - Phone No. 925-829-9220, Fax No: 925-803-4263:

ADL BURIAL LOCATION REPORT, AERIALY DEPOSITED LEAD (TYPE Z-3), CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONCRETE BARRIER, EMULSION SUPPLIER, JOINT PLAIN CONCRETE PAVEMENT, LEAD COMPLIANCE PLAN, LEAD CONCRETE BASE, LIME STABILIZATION, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, MISC. IRON AND STEEL, PREPAVING GRINDING, SLURRY SEAL, STRIPING, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, CLASS 4 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, HOT MIX ASPHALT (OPEN GRADED) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

FLATIRON WEST -

Estimator: Jeff Wells - Phone No. 707-742-6018, Fax No: 707-746-1603:

CONSTRUCTION AREA SIGNS/ROADWAY SIGNS, BRIDGE DEMO, EROSION CONTROL, LANDSCAPING/IRRIGATION, CIDH, JOINT SEAL ASSEMBLY, PRESTRESSING, REBAR, OVERHEAD SIGNS, PAINTING/CONCRETE STAIN, FENCING, METAL RAILING, MBGR, BRIDGE CONCRETE BARRIER, ELECTRICAL, CELLULAR CONCRETE, FURNISH/ERECT PRECAST GIRDERS, DSM WALLS SOIL CEMENT, STRUCTURE BACKFILL PERMEABLE MATERIAL, READY MIX, CONCRETE PUMPING, CONCRETE PILING, 24" STEEL PIPE PILE, WELDED STEEL PIPE, MISC. METALS, SWPPP PLAN (ENVIRONMENTAL COMPLIANCE), SWPPP MATERIALS, GEOTEXTILE MATERIALS, BRIDGE BEARINGS, FORMLINER, STREET SWEEPING, NOISE MONITORING.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates-Flatiron West, a Joint Venture. DeSilva Gates-Flatiron West, a Joint Venture will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates-Flatiron West's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DeSilva Gates-Flatiron West, a Joint Venture

11555 Dublin Boulevard
P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Website: www.desilvagates.com

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DeSilva Gates Construction is soliciting for SBEs for the following project

LOWER SILVER CREEK FLOOD PROTECTION AND CREEK RESTORATION PROJECT, MOSS POINT DRIVE TO CUNNINGHAM AVENUE (REACH 6B)

Project No. 40264008, Contract No. C0594

OWNER: SANTA CLARA VALLEY WATER DISTRICT

Room B108 of the District's Administration Building, 5750 Almaden Expressway, San Jose, CA 95118

BID DATE: MAY 7, 2014 @ 2:00 P.M.

We hereby encourage responsible participation of local Small Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

EROSION CONTROL MATERIALS, EROSION CONTROL MONITORING, SUPPLY AND INSTALL TEMPORARY EROSION CONTROL, SITE REVIEW AND MONITORING OF LIMITS, NOISE AND VIBRATION MONITORING, QUALITY ASSURANCE, CLEARING AND GRUBBING/DEMOLITION, TRUCKING FOR CHANNEL EXCAVATION, PLANTING AREA PREP, SUPPLY ARMORING AGGREGATE, TRUCK ARMORING AGGREGATE, MINOR STRUCTURES, FLOODWALLS, CIDH, SUPPLY DECOMPOSED GRANITE, SUPPLY AND DECOMPOSE GRANITE, UNDERGROUND IMPROVEMENTS/ROCK SLOPE PROTECTION, HABITAT SEEDING, IRRIGATION, PLANTING, ESTABLISHMENT MAINTENANCE.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction. DeSilva Gates Construction will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DESILVA GATES CONSTRUCTION, L.P.

11555 Dublin Boulevard
P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: Frank Augustson
Website: www.desilvagates.com

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DeSilva Gates Construction, L.P. is soliciting for DVBEs for the following project:
CONSTRUCTION ON STATE HIGHWAY IN SACRAMENTO COUNTY IN AND NEAR SACRAMENTO FROM 5/99 SEPARATION TO 1.3 MILES NORTH OF ELKHORN BOULEVARD OVERCROSSING AND FROM 0.5 MILE NORTH OF ELVERTA ROAD OVERCROSSING TO SUTTER COUNTY LINE, Contract No. 03-4M8204

OWNER: STATE OF CALIFORNIA -
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidders' Exchange, MS 26,
Sacramento, CA 95816

BID DATE: MAY 14, 2014 @ 2:00 P.M.

We hereby encourage responsible participation of local Disabled Veterans Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

AC DIKE, CONSTRUCTION AREA SIGN, ELECTRICAL, EROSION CONTROL, GUARDRAIL, ROADSIDE SIGNS, RUMBLE STRIP, STRIPING, SWPPP PLAN, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction, L.P. DeSilva Gates Construction, L.P. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction, L.P.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DESILVA GATES CONSTRUCTION, L.P.

11555 Dublin Boulevard
P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: Steve Lippis
Website: www.desilvagates.com

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DeSilva Gates Construction, L.P. is soliciting for DBEs for the following project:

SR 70/FEATHER RIVER BOULEVARD INTERCHANGE

Contract No. 2014-8002, Federal No. STPL-5916(108)

OWNER: STATE OF CALIFORNIA - COUNTY OF YUBA
Office of the County Clerk, 915 8th Street, Suite 107, Marysville, CA 95901

BID DATE: May 6, 2014 @ 10:00 A.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

AC DIKE, BRIDGE, BOX CULVERT, CLEARING AND GRUBBING/DEMOLITION, CONSTRUCTION AREA SIGNS, ELECTRICAL, EROSION CONTROL PERMANENT, EROSION CONTROL TEMPORARY, FENCING, GUARDRAIL, LANDSCAPING, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, SIGN STRUCTURE, STAMPED/TEXTURED PAVING, STRIPING, SWPPP PLAN, SURVEY/STAKING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, IMPORTED BORROW, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, HOT MIX ASPHALT (OPEN GRADE) MATERIAL, CRASH CUSHION.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction, L.P. DeSilva Gates Construction, L.P. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction, L.P.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DESILVA GATES CONSTRUCTION, L.P.

11555 Dublin Boulevard
P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: Steve Lippis
Website: www.desilvagates.com

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California Sub-Bid Request Ads

Candlestick Point in San Francisco

Opportunity to Perform GRIFFITH STREET AND GILMAN AVENUE COMBINED SEWER services during the development of CANDLESTICK POINT in San Francisco.

Lennar Urban is requesting qualified, interested construction firms to respond to a public request for proposals to perform GRIFFITH STREET AND GILMAN AVENUE COMBINED SEWER services for Candlestick Point Redevelopment.

For more information, please visit: <http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=7998> The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for Construction Subcontracting. Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination Meeting and Job Walk: MAY 6, 2014 @ 10:00 AM
101 HORNE AVE., HUNTERS POINT SHIPYARD
San Francisco, CA 94124
LENNAR URBAN
 One California Street, Suite 2700 • San Francisco, CA 94111
 Proposals must be submitted by **May 22, 2014 @ 2:00 PM (PST)**.

Candlestick Point in San Francisco

Opportunity to Perform CANDLESTICK PARK CONSTRUCTION ASSISTANCE PROGRAM (CAP) during the development of CANDLESTICK POINT in San Francisco.

Lennar Urban is requesting qualified, interested construction firms to respond to a public request for proposals to perform

CANDLESTICK PARK CONSTRUCTION ASSISTANCE PROGRAM (CAP) for Candlestick Point Redevelopment

For more information, please visit:

<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=7976>

The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for Construction Subcontracting. Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination Meeting and Job Walk: May 1, 2014 at 10:00 AM
LENNAR URBAN
 One California Street, Suite 2700
 San Francisco, CA 94111
 Proposals must be submitted by
May 20, 2014 @ 2:00 PM (PST).

REQUEST FOR SBE SUBCONTRACTORS AND SUPPLIERS FOR:

Folsom and Fremont Street Off-Ramp Realignment Project San Francisco County Transportation Authority **BID DATE: May 14, 2014 @ 3:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Survey and Monitoring, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Changeable Message Sign, Water Pollution Control Program, Sweeping, Adjust Utilities, Cold Plane AC, Bridge Removal, Lead Compliance Plan, Fiber Rolls, Concrete Base, Mechanically Stabilized Embankment, Structural Concrete, Minor Concrete, Anti-Graffiti Coating, Joint Seal Assembly, Roadside Signs, Underground, Drainage Inlet, Concrete Curb & Gutter, Misc. Iron & Steel, Fencing, Striping & Marking, Signal & Lighting, and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Dan Palmer

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage SBE and local participation. Plans & Specs are available for viewing at our office.

American Asphalt Repair and Resurfacing Co., Inc. is requesting quotes from certified DBE, DVBE, SBE, MBE, and LBE subcontractors, equipment and suppliers for Electric, Asphalt Supplier, Concrete Supplier, Tree Removal, Trucking, Striping, and Fencing for the following project:

West Contra Costa Unified School District Pinole Valley High School - Off-Site Parking & Traffic Signal, Project# 3621377-10, **Bid Date: 5/7/14, Bid Time: 2:00 PM.**

Quotes can be faxed to Leo Serrato at (510) 723-0288 or emailed at leo@americanasphalt.com

Please send in your bid no later than 11:00 AM on or before the bid date Plans, specs and requirements can be viewed at our office at 24200 Clawiter Road, Hayward, CA 94545, or at BPXpress at 4903 Central Ave., Richmond, CA or email them at richmond@blueprintexpress.com for a non-refundable fee of \$90 per set. Please contact us for assistance obtaining bonds, line of credit and/or insurance for this project.

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 101 Reconstruct Overcrossing, Retaining Walls, Ground Improvement - Burlingame Caltrans #04-235844

BID DATE: May 13, 2014 @ 2:00 PM

O. C. Jones & Sons, Inc. is soliciting quotes (including but not limited to):

Trucking, Lead Compliance Plan, Construction Area Signs, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Temporary Erosion Control, Sweeping, Dewatering and Non Storm Water Discharge System, Water Quality Sampling and Analysis, Temporary Fence, ADL Burial Location Report, Treated Wood Waste, Adjust Utilities, Cold Plane AC, Cap Inlet, Bridge Removal, Clearing & Grubbing, Develop Water Supply, Roadway Excavation (Type Z-3 ADL) (Type Y-1 ADL), (Type Y-2 ADL), Previous Backfill Material, Imported Borrow, Lightweight Embankment Material (Cellular Concrete), Subgrade Enhancement Geotextile Class B-2, Soil-Cement Ground Improvements, Weed Germination, Soil Amendment, Planting & Irrigation, Imported Topsoil, Hydroseed, Compost, Lime Stabilized Soil, Lean Concrete Base, Slurry Seal, Data Core, Tack Coat, Biofiltration Soil, Jointed Plain Concrete, Mechanically Stabilized Embankment, Temporary Shoring, Minor Concrete, Sign Structure, Roadside Signs, Prepare & Paint Concrete, Rock Slope Protection, Automatic Drainage Gate, Fencing, Delineator, Object Marker, Midwest Guardrail System, Wildlife Passage Way, Tubular Handrailing, Crash Cushion Type SCI-100GM, Striping & Marking, Electrical - Signals & Lighting, Stone Veneer, Ornamental Railing, CA-ST-10 Bridge Rail, Metal Lettering, Metal Bands, Precast Concrete Letters, Prepaving Grinding, Inertial Profiler, Grated Line Drain, and Construction Materials

Contact: Jean Sicard @ O.C. Jones 510-526-3424 Fax 510-526-0990

Disney Construction, Inc. is soliciting quotes for (including but not limited to):

Asbestos Compliance Plan, Noise Monitoring, CIDH Concrete Piling, Prestressing Precast Girder, Precast Prestressed Concrete Girder, Joint Seal, Corbel Cap, Rebar, Bar Reinforcing Steel, Pipe Jacking, Misc. Iron and Steel, Concrete Barrier, Furnish Pile, Drive Pile, Cast-In-Steel Shell Concrete Pile

Contact: Rick Disney @ Disney Construction 650-259-9545 Fax 650-259-9651

O. C. Jones & Sons and Disney Construction, A Joint Venture

1520 Fourth Street • Berkeley, CA 94710

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ/Disney Construction for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ/Disney Construction is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at both offices or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Robert A. Bothman

An Equal Opportunity Employer,

is requesting bids from qualified DBE subcontractors, suppliers, manufacturers & truckers for the following trades: Striping, Rebar, Fencing, Site Demolition, Sawcut, Earthwork, Erosion Control, Asphalt Paving, Prestressing Concrete, Concrete Pumping, MBGR, Trucking, Dewatering, Signage, Misc. Construction Materials.

MARSH CREEK DETENTION FACILITY BRIDGE REPLACEMENT

COUNTY PROJECT # 4660-6X4015

FEDERAL PROJECT # BRLO-5928 (068)

Engineers Est: \$1,100,000.

85 Working Days

Location: CLAYTON, CA

Bid Date: May 13th, 2014 @ 2:00 PM.

Owner: CONTRA COSTA COUNTY DEPARTMENT OF PUBLIC WORKS

Bid documents can be viewed at our office or at the Contra Costa County Public Works Dept. 255 Glacier Drive, Martinez, CA, 94553 and are available for purchase online at www.cccounty.us/pwprojects.

Please call our office for any assistance with bonding; insurance; obtaining necessary equipment, supplies, materials; lines of credit and/or technical assistance.

Robert A. Bothman, Inc.

650 Quinn Ave • San Jose, CA 95112

Phone: (408) 279-2277 • Fax: (408) 279-2286

Cody Bennett • cbennett@bothman.com

Looking for Subcontractors, Vendors, and Suppliers?

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California Sub-Bid Request Ads

Turner

**CALIFORNIA AFFORDABLE HOUSING INITIATIVE OAKLAND, CA
REQUEST FOR PREQUALIFICATION OF BIDDERS ONLY
Request for Proposal and Proposals from MBE/WBE/DVBE**

**TURNER CONSTRUCTION COMPANY IS ACCEPTING PREQUALIFICATIONS FOR
SUBCONTRACTORS FOR A BUILDING RENOVATION FOR CALIFORNIA AFFORDABLE
HOUSING INITIATIVE LOCATED IN OAKLAND, CA.**

Project Description:

The project is a renovation of 25,000sf for a 2 story existing office building in Oakland, CA. Work includes construction of office space, mechanical/electrical equipment, new roof, exterior modifications and structural upgrades.

Project Schedule:

July 2014 to March 2015.

Prequalification:

All subcontractors MUST be pre-qualified to submit a Proposal. PREQUALIFICATION PACKAGES MUST BE COMPLETED AND SUBMITTED PRIOR TO May 15, 2014 at 10:00AM. ONLY PRE-QUALIFIED SUBCONTRACTOR'S PROPOSALS WILL BE ACCEPTED. The prequalification instructions can be found at: <https://turnernocal.box.com/cahi>

A LINK WILL BE PROVIDED TO PREQUALIFIED SUBCONTRACTORS TO PROVIDE A LUMP SUM BID. DOCUMENTS WILL BE AVAILABLE LATE MAY 2014.

QUESTIONS DURING PREQUALIFICATION PROCESS:

Direct all questions to Turner Construction via fax, attention Purchasing Department at 415-705-7949 (FAX) or e-mail at: turnersfbids@tcco.com

Bid Packages Turner Construction is signatory to the Carpenters and Laborers Union.

BP#01 - Demolition	BP#14 - Ceramic Tile & Stone
BP#02 - Landscaping/Irrigation	BP#15 - Acoustical Ceiling Tile
BP#03A - Grading/Paving/Striping	BP#16 - Flooring
BP#04 - Concrete / Site Concrete / Shotcrete	BP#17 - Painting
BP#05 - Masonry	BP#18 - Misc Accessories
BP#06 - Misc Steel / Structural Steel	BP#19 - Signage
BP#07 - Structural Wood Framing	BP#20 - Residential Equipment
BP#08 - Millwork / Finish Carpentry	BP#21 - Window Treatments
BP#09 - Waterproofing / Roofing	BP#22 - Elevator
BP#10 - Doors / Frames / Hardware	BP#23 - Plumbing
BP#11 - Operable Partition	BP#24 - Fire Protection
BP#12 - Glass & Glazing	BP#25 - Mechanical & Controls
BP#13 - Drywall & Plaster	BP#26 - Electrical & Fire Alarm
	BP#27 Site Utilities

Contractor is required to pay the higher wage determined by either the State Prevailing Wage or Davis Bacon. The Contractor agrees to comply with all provisions of California Labor Code Sections 1771, 1775, 1776, 1777.5, 1813, and 1815 and Davis Bacon Act.

This contract is subject to Federal labor standards, affirmative action requirements, Section 3 Requirements of the HUD Act of 1968, Minority and Women Owned Business Enterprise standards.

RGW Construction Inc. is seeking all qualified Disadvantaged Business Enterprises (DBE's) for the following project:

**Marsh Creek Detention Facility Bridge Replacement
County Project No. 4660-6X4015
Contra Costa County Public Works
DBE Goal: 20.68%**

**Engineer Estimate: \$1,100,000 - 85 Working Days
Bids: May 13th, 2014 @ 2:00pm**

Requesting Sub-quotes for (including but not limited to): Construction Area, Traffic Control, Demolition/Bridge Removal, Clear and Grub, Roadway Excavation, Structure Excavation/Backfill, Hydro-seeding, Erosion Control, Aggregate Base, Asphalt Paving, Prestressing Concrete Cast-in-Place, Structural Concrete, Joint Seal, Reinforcing Steel, Signs Roadside, Rock Slope Protection, Fencing, Object Marker, SWPPP, Water Truck, Sweeper, Trucker, Asbestos Compliance Plan, Field Office, Temp ESA & Wildlife Fence, Biologist, Temporary Culvert, Disposal of Z-3 ADL & Field Office.

Scope of Work: Remove existing steel girder bridge, construct new cast-in-place, pre-stressed concrete slab bridge, roadway and channel excavation work.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or online from the Contra Costa County Website: <http://www.cccounty.us/pwprojects>. Contact David Aboujudom 925-606-2400 david@rgw-construction.com for any questions, including bonding, lines of credit, insurance, scheduling, equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

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Seeking SBE, DBE, DVBE, Emerging and Local Businesses

Subcontractor for the following project:

**Valley College Athletic Training Facility
Los Angeles Community College District (LACCD)
Los Angeles Valley College
5200 Fulton Ave., Van Nuys, CA 91401
Bids are due by 5pm on May 19, 2014**

Project consists of a Stadium Field House, a Baseball / Softball Field House, a Baseball Field and (2) Softball Fields, and an Archery, Hammer Throw and Discus throw area which includes an Archery storage shed. The Stadium Field House is a 20,945 square feet facility on one floor including team and coaches locker rooms, weight room, sports medicine room, meeting room, coaches offices, and equipment storage and laundry. It is a Type II B Construction, load-bearing masonry walls and steel roof framing. The Baseball/Softball Field House is a 10,738 square feet facility on one floor including team and coaches' locker rooms, sports medicine room, coaches' offices, field storage, public restrooms, and a concession. It is a Type II B Construction, load-bearing masonry walls and steel roof framing. The Baseball Field has synthetic turf and includes bleacher seating for 512 with a 144 square foot press box (Press box and Bleachers are not part of this contract), dugouts, bullpens, batting cages, and perimeter fencing. The (2) Softball Fields have synthetic turf and include 4 tier bleacher seating for 150 and a 144 square foot press box for each Field, dugouts, bullpens, batting cages, and perimeter fencing. Project includes all indicated site work such as utility connections, parking, site paving, landscaping, and site lighting.

- Prevailing Wage
- SBE, DBE, DVBE, Emerging and Local Businesses strongly encouraged
- Project Labor Agreement per LACCD in effect

Pankow

199 S. Los Robles Ave, Suite 300

Pasadena, California 91107

(626) 304-1190 • (626) 696-1782 Fax

Contact: **Monica Jimenez** • mjimenez@pankow.com

Shimmick Construction Company, Inc. is Prime Contractor seeking quotes from certified Small Business Enterprises (SBEs) Subcontractors/Suppliers for the following project:

**Puente Avenue Grade Separation Project - State Project No. TCIF-6303(040)
Alameda Corridor-East (ACE) Construction Authority, Contract 13-07
Bid date and time: May 21, 2014 @ 2:00pm**

Subcontractors/Suppliers Requested for, but not limited to, the following: Aggregate & Concrete Suppliers, Pipe Suppliers, Street Sweeping, Construction Area Signs, Traffic Control System, Clearing & Grubbing, Roadway & Structure Excavation, Highway Planting, Erosion Control, Irrigation System, Temporary Erosion Control, Asphalt Concrete, Paving Asphalt (AC), CIDH, Minor Concrete, Erect Precast Concrete, Reinforcing Steel, Steel Structure, Roadside Signs, Reinforced Concrete Pipe, Concrete Curb & Sidewalk, Fencing, MBGR, Metal Railing, Concrete Barrier, Thermoplastic & Painted Traffic Striping and Marking, Signal & Lighting, Surveying, Masonry, Coring, Demolition and Trucking.

Items of work may be broken down into economically feasible packages to encourage participation. Shimmick Construction intends to conduct itself in good faith with all firms for participation on this project.

Shimmick Construction Company, Inc.

16481 Scientific Way - Irvine, CA 92618

Phone (949) 333-1500, FAX (949) 333-1510

For additional project information or to discuss obtaining necessary equipment, supplies, and/or materials please contact Joe Henry, jhenry@shimmick.com (949) 398-6068 for additional contract assistance please contact Trina Clay, tclay@shimmick.com or (949) 333-1517

Contract documents are available at: All bid documents, plans and specifications will be available for download via the AGENCY's online bidding system (www.theaceproject.org/contract.htm). Bid documents are also available via CD/DVD format. Bidders may elect to pick up the CD/DVD at the AGENCY's office between the hours of 8:30 a.m. and 5:00 p.m. on regular business days or have it mailed via regular U.S. Mail, or delivered via overnight express, at Bidder's cost. To request a CD/DVD, complete and submit the CD/DVD request form, which is available for download via the AGENCY's online bidding system (www.theaceproject.org/contract.htm). To receive information regarding this IFB, firms must have either registered and downloaded the documents from the AGENCY's online bidding system (PlanetBids), or have contacted the AGENCY and received a copy from a staff member. For plan viewing, contact the AGENCY during normal working hours, Monday to Friday at (626) 962-9292. If you require additional assistance with plans, specification or requirements of the contract please contact Trina Clay at (949) 333-1517

Any bid submitted will confirm the acceptance of the terms and conditions of SCCI's Standard Long Form Subcontract, available upon request. A Subcontractor providing a proposed bid/price will be viewed as accepting SCCI's Standard Long Form Subcontract. 100% Performance and Payment bonds with a surety company acceptable to of Shimmick Construction are required of subcontractors. Shimmick Construction will pay bond premium up to 1.0%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest Shimmick Construction Standard Long Form Subcontract incorporating prime contract terms and conditions, including payment provisions-subcontract draft copy available upon request. Subcontractor must provide insurance coverage for their work as required by the Prime contract or Shimmick minimum - whichever is greatest. Shimmick's minimum insurance requirement is: General Liability \$1M-Per Occurrence/\$2M-Agg/\$2M-Completed Operations; Excess Liability \$5M; Auto Liability \$1M; Workers Comp & Employer Liability \$1M. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick requires that Subcontractor and Supplier price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

Shimmick Construction Company, Inc. is An Equal Opportunity Employer

California Sub-Bid Request Ads

SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

Replace Horsethief Creek Bridge on Route 138

Caltrans Contract No.: 08-0J8504

District 08 on Route 138

DBE Goal: 9%

Bid Date: May 8, 2014 - 2:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested for contractors, suppliers and service providers include, but are not limited to:

Job Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Temporary Pavement Marking, Temporary Traffic Stripe, Channelizer, Temp Railing, Portable Changeable Message Signs, Temporary Crash Cushion Module, Metal Beam Guard Railing, Roadside Signs, Cold Plane Asphalt Concrete Pavement, Concrete Barrier, Bridge Removal, Clearing & Grubbing, Roadway Excavation, Develop Water Supply, Structure Excavation (Bridge), Structure Backfill, Erosion Control, Fiber Rolls, Class 2 Aggregate Base, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, CIDH Concrete Piling, Prestressing Precast Girder, Structural Concrete (Bridge), Minor Concrete, Joint Seal, Bar Reinforcing Steel (Bridge), Roadside Sign, Corrugated Steel Pipe, Flared End Section, Rock Slope Protection, Rock Slope Protection Fabric, Miscellaneous Metal, Miscellaneous Iron and Steel, Thermoplastic Traffic Stripe, Landscape and Irrigation, Temporary Signal System, Asbestos Removal, Biologist, Permanent Steel Casing, CIDH (Rock Socket), Precast Concrete Girder, Stain Concrete, Temporary Arroyo toad Fence.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509

Ph: (951) 684-5360, Fax: (951) 788-2449

Email: joe.sidor@skanska.com

SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

Construction on State Highway 111 in Imperial County near Niland from Main Street to Imperial County Line

Caltrans Contract No.: 11-2M4404

DBE Goal: 9%

Bid Date: May 8, 2014 - 2:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested for contractors, suppliers and service providers include, but are not limited to:

LEAD COMPLIANCE PLAN, CONSTRUCTION AREA SIGNS, TRAFFIC CONTROL SYSTEM, PORTABLE CHANGEABLE MESSAGE SIGN (EA), JOB SITE MANAGEMENT, PREPARE WATER POLLUTION CONTROL PROGRAM, REMOVE THERMOPLASTIC TRAFFIC STRIPE, REMOVE THERMOPLASTIC PAVEMENT MARKING, COLD PLANE ASPHALT CONCRETE PAVEMENT, SHOULDER BACKING, SAND COVER (SEAL), ASPHALT-RUBBER BINDER, ASPHALTIC EMULSION (FOG SEAL COAT), PRECOATED SCREENINGS, PREPAVING INERTIAL PROFILER, PREPAVING GRINDING DAY, PROFILE GRINDING, THERMO PAVE MARKING (ENHANCED WET NIGHT VISIBILITY), PAINT TRAFFIC STRIPE (1-COAT), 4" THERMO TRAFFIC STRIPE (ENHANCED WET NIGHT VIS), 4" THERMO TRAFFIC STRIPE EWN VIS-BROKEN 36-12, 8" THERMO TRAFFIC STRIPE (ENHANCED WET NIGHT VIS), PAVEMENT MARKER (RETROREFLECTIVE), MAINTAIN EXISTING TRAFFIC MANAGEMENT SYSTEM ELEMENTS DURING CONSTRUCTION.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509

Ph: (951) 684-5360, Fax: (951) 788-2449

Email: tom.mehas@skanska.com

****THIS PROJECT HAS A 9% DBE Goal ****

PROJECT: RTE 138- HORSETHIEF CREEK BRIDGE

CONTRACT NO.: 08-0J8504

BID DATE: Thursday, May 22, 2014 - BID TIME: 2:00 P.M.

Please respond by 5:00 p.m., May 21, 2014

We are seeking quotes from DBE Subs and Suppliers for the following, but not limited to items of work: Lead Compliance Plan, Construction Area Signs, Traffic Control, Striping, PCMS, K-Rail, Crash Cushion, SWPPP, Erosion Control, Sweeping, Concrete Washout, Roadside Signs, Bridge Demo, Clear & Grubbing, Excavation, Asphalt Pavement, Plant Establishment, Landscape, Hydroseed, Compost, HMA, Liquid Asphalt, Steel Casing, CIDH Piling, Prestressed Precast Girder, Minor Concrete (Minor Structure), Bulb Tee Girders, Joint Seal, Bar Reinforcing Steel, Prepare & Stain Concrete, Pipe, Misc Iron & Steel, Guard Rail System (Steel Post), Transition Railing, Concrete Barrier,

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit. Waiver of Subrogation will be required. Plans are available online through CALTRANS and our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms. Non-DBE Subs/Suppliers: Indicate 2nd tier DBE participation offered on your quotation as it will be evaluated with your price.



9685 Via Excelencia, Ste 200 • San Diego, CA 92126

Phone 858-536-3100 • Bid Fax 858-586-0164

Email: estimating@coffmanspecialties.com

WE ARE REQUESTING QUOTATIONS

FROM ALL QUALIFIED

MBE/DBE/WBE/LBE/DVBE

SUBCONTRACTORS AND

MATERIAL SUPPLIERS

FOR THE FOLLOWING PROJECT:

Window, Sliding Glass Door &

Siding Replacement

Housing Authority of City of Alameda

BID DATE & TIME: on or prior to

May 20, 2014 @ 2:00 p.m.

Scope of work consists of the removal and replacement of exterior siding, trim and aluminum windows, sliding glass doors, gutters, storefront, doors, galvanized sheet metal flashing, shingle siding and fiber cement siding. Work also to include paint.

(The Specifications and Plans will be available in our office 8:30AM - 5PM or at ARC Northern California - Bid Services - 945 Bryant Street, San Francisco, CA 94103.

Contact Priyantha De Pinto: 415-537-2235

Fax: 415-348-0684, email: sf@e-arc.com.

Transworld Construction Inc.

1178 Folsom Street • San Francisco, CA 94103

Phone: (415) 626-5500 • FAX: (415) 863-3578

Contact: Paul Hess at ext. 112

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Policy Development

When Black Hair Is Against the Rules

By Ayana Byrd and Lori L. Tharps

AMERICA has always had trouble with black hair. The United States Army is only the latest in a long line of institutions, corporations and schools to restrict it. On March 31, the Army released an updated appearance and grooming policy, known as AR 670-1. It applies to all Army personnel, including students at West Point and those serving in the R.O.T.C. and the National Guard.

No distinctions are made for race or ethnicity, only gender, in that the regulations regarding hair are divided between women and men. But it's not hard to infer that certain sections pertain specifically to black women, since they refer to hairstyles like cornrows, braids, twists and dreadlocks, severely limiting or banning them outright.

While the Army certainly isn't the first to impose these kinds of prohibitions, it may be the most egregious example, considering that the 26,000 black women affected by AR 670-1 are willing to die for their country. On Tuesday, Secretary of Defense Chuck Hagel ordered the entire military to review its hairstyle rules, after the women of the Congressional Black Caucus sent him a letter saying that the Army policy's language was "offensive" and "biased" and strongly urging him to reconsider it. More than 17,000 people signed a petition submitted to WhiteHouse.gov asking the Obama administration to review the policy.

The bias against black hair is as old as America itself. In the 18th century, British colonists classified African hair as closer to sheep wool than human hair. Enslaved and free blacks who had less kinky, more European-textured hair and lighter skin — often a result of plantation rape — received better treatment than those with more typically African features.

After Emancipation, straight hair continued to be the required look for access to social and professional opportunities. Most black people internalized the idea that their natural hair was unacceptable, and by the early 20th century wore it in straightened styles often achieved with dangerous chemical processes or hot combs, or they wore wigs.

It wasn't until the 1960s that the Black Power movement declared that "black is beautiful" — and not least unstraightened natural black hair. Soon the Afro became a popular style, first at protests and political rallies and eventually on celebrities from Pam Grier to Michael Jackson.

But in many settings, black hair was still a battleground. In the 1980s civil rights groups led boycotts against the Hyatt hotel chain after it terminated a black female employee for wearing cornrows. In 1999, couriers for Federal Express were fired for wearing dreadlocks. And this past fall, 7-year-old Tiana Parker was told her dreadlocks violated her elementary school's dress code in Tulsa, Okla., and 12-year-old Vanessa VanDyke was threatened with expulsion from her private school in Orlando, Fla., because her natural hair was deemed a "distraction."

If a person doesn't have black hair, isn't married to someone with black hair or isn't raising a child with black hair, this issue may seem like a whole lot of something about nothing. But what these women are demanding is a policy that reflects a basic understanding of black hair. For most black people, hair naturally grows up and out — think of the shape of an Afro — not down. But the Army's regulations assume that all hair not only grows the same way but can be styled the same way. For example, one permitted hairstyle is a bun. Yet because of the thickness of a lot of black women's hair, a bun is not always possible unless the hair is put into twists first. But twists and dreadlocks, no matter how narrow and neat, are banned in the policy and labeled "faddish" and "exaggerated."

Black people around the globe have worn dreadlocks for centuries. They can be easily and neatly worn under a helmet or in a bun. Two-strand twists, a popular option for black female soldiers that look similar to braids but are much easier to style, especially in the field, are versatile and require little maintenance. AR 670-1 does allow women to wear wigs and hair extensions, a suggestion that borders on the ridiculous when considering the time and cost required for upkeep in a salon — let alone in a desert army barracks.



Karolin Schnoor

The argument isn't that the Army does not have the right to enforce a conservative code — this is the Army, after all — but that it must consider the diversity of hair textures. The current policy is the equivalent of a black majority military telling its thousands of white soldiers that they are required to have dreadlocks or Afros.

At a time when the military is trying to attract more women to its ranks — this week, the military's newspaper, Stars and Stripes, ran a cover story about West Point's attempt to draw more female cadets — it can't afford policies that punish those same women for their ethnic features. Secretary

Hagel says the military has three months for its review "to ensure standards are fair and respectful."

Here's an idea: Why not take a survey of active and retired black servicewomen? Let the courageous women serving our nation contribute to an understanding of what conservative, safe and professional means when it comes to their own hair.

Ayana Byrd and Lori L. Tharps are the authors of "Hair Story: Untangling the Roots of Black Hair in America."

Source: © 2014 The New York Times Company

Is College the Answer to Income Inequality?

By Hans Johnson, Marisol Cuellar Mejia

In both California and the nation, income inequality is at or near record levels. Educational attainment is by far the single most important determinant of an individual's income. A key question, then, is whether improvements in educational outcomes can reduce inequality. In a recent commentary for EdSource, we conclude that increases in college completion will increase wages, but will not significantly narrow the income gap. Here's why:

College graduates earn a lot more than workers with less education. For example, workers with a bachelor's degree earn 57 percent more on average

than similar workers with only a high school diploma. But the range in wages for college graduates is much greater than the range for less educated workers. For example, among workers with a graduate degree, the top wage earners (those in the 75th percentile) earn \$33 more per hour than those at the bottom of the wage distribution (25th percentile). Wage gaps are much lower among less educated workers — only \$11 among workers with a high school diploma. Moreover, during the past three decades wage gaps have increased dramatically among college graduates. The large and growing variation in wages among college graduates leads to higher inequality.

This does not mean we should abandon policies to increase college enrollment and completion. Inequality at relatively high wages is better than low wages for everyone, and improvements in educa-



tional attainment will lead to higher incomes on average. But don't expect to substantially reduce income inequality simply by increasing the rate of college graduation.

Source: Public Policy Institute of California 2014

Success Stories

Construction

**\$1.5 Billion in Contracts & Capital
MBDA Business Centers' clients**



There at the Beginning -- MBDA Assists General Contractor in Obtaining More Than \$300 Million in Contracts and Capital Since its Inception

Company Name:	Helix Enterprises, Inc.
Industry Sector:	General Contractor
Results of MBDA Assistance:	\$87.8 Million Capital 2 Jobs Created and/or Retained
MBDA Support:	Access to Contracts Access to Capital Strategic Business Consulting

The MBDA Business Center in Washington, DC has been a partner with Helix Enterprises since its inception in 2006. Barrington Jackson started Helix as a general contracting services company, and during the first five years the Washington MBDA assisted Helix in obtaining more than \$200 million in financing and over \$100 million in contract awards.

In addition to helping the company win contracts with various federal agencies, the center has also helped Helix secure the bonding necessary for federal government and private sector contracts. With support from the Washington MBDA, Helix Enterprises was able to secure \$87.8 million in financing in 2011 and has more than \$50 million in contract awards that are currently in the pipeline.

Contact the Washington MBDA Business Center to learn more about the center and this success story.

MBDA Helps Position Young Construction Company for Future Success

Company Name:	Trace Industries, Inc.
Industry Sector:	Construction
Results of MBDA Assistance:	\$482,000 Contract; \$406,000 Contract 9 Jobs Created and/or Retained
MBDA Support:	Access to Contracts Access to Markets Strategic Business Consulting

Owner Tracy K. Poepoe is determined to make Trace Industries, Inc. a major construction-related service provider for the Federal Government. He came to the MBDA Business Center in Honolulu for general business advice and assistance in developing marketing and procurement strategies.

The Honolulu MBDA assisted Trace Industries in getting certified as an Asian Pacific Islander, SBA 8 (a) company. As a result, Trace Industries was able to secure one of three Indefinite Delivery Indefinite Quantity (IDIQ) demolition contracts, with an estimated total value of \$20 million. Subsequently, the company was awarded two contracts of \$482,000 and \$406,000 with the Naval Facilities Engineering Command Hawaii. The contracts created and retained nine jobs.

The Honolulu MBDA continues to help Trace identify Mentor-Protégé or other teaming relationships in order to compete for larger and more complex construction projects.

Contact the Honolulu MBDA Business Center to learn more about the center and this success story.

MBDA Helps Construction Company Win \$4 Million Contract and Create Jobs

Company Name:	Farrow Construction Specialties, Inc.
Industry Sector:	Concrete Contractor
Results of MBDA Assistance:	\$4 Million Contracts 75 Jobs Created and/or Retained
MBDA Support:	Access to Contracts Access to Capital Strategic Business Consulting

Danny Farrow says he first started his company "to make his father proud". He now enjoys "making a home for so many wonderful people." He came to the MBDA Business Center in Seattle seeking assistance in obtaining DBE certification and securing acceptance into the SBA 8(a) program for his company, Farrow Construction Specialties, Inc. (FCS). Once the business was certified, the Seattle MBDA Business Center was able to promote FCS to larger prime contractors in the Pacific Northwest with an emphasis on those that were significant players in public works. As a result, the company secured several contracts and saw its revenues increase by 184%. The Seattle MBDA Business Center also provided advice on identifying a mentor in the SBA 8(a) mentor-protégé program.

Services

**\$993 Million in Contracts & Capital
MBDA Business Centers' clients**



MBDA Provides Contract-Winning Advice To Indianapolis Company

Company Name:	RFS Group, LLC
Industry Sector:	Janitorial Supplies and Services
Results of MBDA Assistance:	\$16.7 Thousand Contracts 8 Jobs Created and/or Retained
MBDA Support:	Access to Contracts Access to Markets Strategic Business Consulting

Kevin Robinson's hard work and determination got his full services janitorial company off the ground. However, growing the business to the next level would take some help, and Robinson contacted the MBDA Business Center in Indianapolis for direction.

The MBDA Business Center in Indianapolis provided RFS Group with procurement assistance and business counseling, while placing the company in a position to establish strategic relationships. The Indianapolis MBDA also offered counsel on improving customer service, negotiating deals, and planning for growth. As a result, RFS secured several contracts valued at \$16,700, which helped retain eight employees. Within six months of partnering with the Indianapolis MBDA, RFS saw their revenues increase by 10 percent.

Contact the Indianapolis MBDA Business Center to learn more about the center and this success story.

Manufacturing

**\$451 Million in Contracts & Capital
MBDA Business Centers' clients**



MBDA Native American Business Enterprise Centers Help Rural Communities

As a second generation owner of a steel company, some might say that entrepreneurship flows through Russell E. Robertson's blood. His company, American Steel Placers, Inc. is located in San Bernardino, CA and has contracts with city, county and state agencies to supply and place rebar (reinforcement steel) for concrete structures.

Created in 2004, American Steel Placers specializes in bridge construction, community public works and commercial buildings.

As a child, he watched his mother's strength raising four children alone and managing the company she worked for in the male-dominated steel industry. By the time Robertson was 14 years old, his mother had bought out the stock to become majority owner at Puget Sound Steel after the owner died. She operated the company for 12 years in Seattle, where Robertson worked in the evenings after school for four years. He later moved to Los Angeles continuing in the steel business building bridges.

However, the entrepreneurial call became irresistible. Unlike many entrepreneurs who are motivated by the need to control their own destiny, leave a family legacy or simply make money, Robertson was motivated by the intense needs he saw in his community.

"Starting out, I made more money working than I did with my company," Robertson said. "I was working for the largest steel company in the U.S. as a foreman. I was there for 25 years. Something pushed me to start the business."

When he launched out on his own, he started with four employees and \$100,000 in revenues. Today, seven years later, he has 30 employees and the firm generates between \$5 to \$10 million.

"I attribute the growth to really good people," he said. "We run on very low overhead and we multi-task everyone."

He also credits the MBDA Native American Business Enterprise Center (NABEC), for guiding and assisting him along the way.

"I wouldn't be where I am now if it weren't for them," Robertson said. "I found them by chance on the internet when I was looking for help. I've worked with the California MBDA NABEC since I started in 2004 with Curtis Feaster and they are still helping me."

American Steel Placers now has a facility on four and a half acres with four overhead gantry cranes for lifting heavy metal for fabrication, and two automated reinforcing shear lines.

Robertson attributes his persistence and drive to his mother, who is a full-blood American Indian. "She would never let circumstances stop her. She had it rough."

Business Toolkit

6 Tried and True Tips For Today's Entrepreneurs: From The Founder of NonProfitEasy

By Lomesh Shah, President and Co-Founder of NonProfitEasy

1. Find Opportunities by Questioning the Norm

Being an entrepreneur is not about looking for the next big thing—it's about looking for opportunities that you believe can and should change the way things are currently done. Look for those holes in the fences, the system-wide timewasters, the places where things don't scale—then gravitate to those points about which you have the most passion. Your inspiration will come from passion about the change you want to create.

Because market forces play a determining role, there are many great ideas in the world that are worthy, but will never be money makers. Similarly not all money makers are worthy ideas, and those "fads" will play themselves out over time. Some studies say there are approximately 140 million startups each year around the world, yet most of them fail, not because the idea wasn't good, but because they failed to plan adequately.

My advice to entrepreneurs is to make sure you do your homework before committing to "changing the world."

2. Test Your Ideas

Before officially starting NonProfitEasy, I spent a considerable amount of time with local nonprofits, working to understand the gaps between Executive Directors and Program Directors. Once I had a firm understanding of these gaps, their causes, and possible solutions, we started conceptualizing a new system.

First, we worked with designers to layout a dozen screens on how the system was going to look

and work. With the help of a nonprofit consultant, we also researched additional local nonprofits to test the validity of the idea.

This is where I took a very different approach to getting NonProfitEasy off the ground. I asked each of the nonprofits that liked the idea to give me roughly 3 years of licensing fees upfront, and in return I gave them a lifetime license with the ability to have a seat at the table in the direction of how the system would operate. I restricted this to the first dozen nonprofits. Eventually, 13 of the 15 nonprofits I talked to committed.

Entrepreneurs cannot be afraid of testing their ideas and thinking differently. It is easy for people to like ideas—asking for commitment is where the rubber meets the road. We launched a Kickstarter campaign with local nonprofits that gave us the initial development funds we needed. With these committed nonprofits, we implemented the product in their organizations and to this day, we continue to get great feedback on how we can improve NonProfitEasy. Without their input, we would not have evolved the NonProfitEasy platform as rapidly as we did—it's literally made us who we are.

3. Be Passionate—And Paranoid

Being an entrepreneur is a rush, but "top of the wave" moments are fleeting and often far between. They can drive you, but they cannot be the only thing that drives you. Early on, these high points can be distracting because they make you lose focus.

Stay driven. Stay passionate. Stay paranoid, but don't be fearful of the big players. I tell entrepreneurs that it is perfectly normal to live in a world of paranoia because it drives creativity and action. In today's market, those who don't stay in front are at the mercy of the competition. You are

only one idea away from being wiped out. These thoughts are what keep me on my toes, balanced, and grounded.

At the same time, it is essential to take bad news in stride. Remember that if this were easy, everyone would be doing it. There is a reason why entrepreneurship is a path less traveled. Motivation is directly proportionate to the passion one brings to the "idea." You still have the lows and the highs, but you're better prepared to ride the waves and enjoy the ride.

4. Bootstrap As Long As You Can

Entrepreneurs often ask how long they should spend "in the garage." This entirely depends to what it is that you are working on. Time this decision in anticipation of scaling your business. It's never easy, but entrepreneurs are natural optimists, so when the time comes to take the next logical step, do it and own that decision. My personal advice: get your financial house in order first, then bootstrap it as long as you can and be prepared to occasionally spend ahead of revenues.

5. Find The Right Team

How do you find the right team? That's the million dollar question. Find co-founders who can bring in complementary skill sets to your business. When it comes to choosing advisors, the ones you consider most should have gravitas in your company's market. Hopefully they have firsthand experience in your industry. Ideally, that experience will have been successful, but failed attempts can also offer useful insights.

As for the team, I like to look for people who are as equally passionate as I am. I look for people who don't mind rolling up their sleeves and doing something outside their comfort level when necessary. Most importantly, I look for team members

that are very good at the task I'm hiring them for. Some positions are trainable, and in this case, I look for raw skills and thoughts that I feel will make that person most successful.

I strongly advise looking at Universities and Vocational Schools for interns. We started with two interns in part-time positions who now provide highly important roles at the company.

6. Understand What Stage You're At And What You're Willing to Give Up

This vastly differs based on what it is that you are working on. There are certain markets whose ideas require massive upfront capital, such as those in the medical devices space, and their approach is vastly different than a software launch. You also have the past success variable. For those that have made money from investors in the past, the stage at which you are able to raise money is different than the "newbies."

Consider the kind of investor you need. If it is just the money, you are going to raise it at a different stage of the game then if you need someone for the money and the rolodex. Understand where your company may fall and what you are willing to give up. Then, nail down the where and how you find investors. With the advent of crowdfunding and platforms like Kickstarter and Microventures, the approach to raising money has changed dramatically. Consumer product-focused companies are finding great success at Kickstarter and similar platforms, while other ideas are beginning to get traction on platforms like Microventures.

Get the idea beyond the concept stage and preferably to the traction stage before venturing out into the world of angel investors and venture capitalists. Personal savings, friends and families

■ Continued on page 12

Public Legal Notices

UNIVERSITY OF CALIFORNIA
SAN FRANCISCO

ADVERTISEMENT FOR CONTRACTOR PREQUALIFICATION

Subject to conditions prescribed by the University of California, San Francisco (University), responses to the University's prequalification documents for a LUMP SUM contract are sought from bidders for the following:

MCB FIRE ALARM REPLACEMENT Project No. M2653 University of California, San Francisco

Prequalification of Prospective Bidders

The University has determined that bidders who will submit bids on this project must be prequalified. Prequalified bidders will be required to have the following California Contractor's license classification:

C10 - ELECTRICAL

GENERAL DESCRIPTION OF WORK:

This scope of work includes but is not limited to, replacement of existing Mission Center Building (MCB) main Johnson's Control fire alarm system equipment with new Edwards fire alarm system,

equipment and devices to match existing. Work includes new power centers, feeders, associated branch circuitry, engineering, programming and all final system documentation to provide a complete and properly operating alarm system per code and University requirements.

Estimated construction cost is **\$500,000**.

PREQUALIFICATION SCHEDULE

Prequalification Documents will be available beginning May 1, 2014 at 10AM by requesting via e-mail to RFX@ucsf.edu with the following information: Company name, address, phone and fax nos. Please reference Project No. M2653 in the subject line. You will be sent an email with a link to register with the UC Supplier Registration and Sourcing (SRS) system in order to obtain the prequalification questionnaire.

Questionnaires are to be completed by **May 13, 2014 at 3PM**.

Any questions or requests for clarifications or interpretation of the Prequalification Documents must be submitted in writing to the **University of California Supplier and Registration Sourcing (SRS) system, Project M2653 by 12 PM, May 6, 2014**. Questions received after the above-noted deadline

may be answered at the discretion of the University.

Any person or entity not satisfied with the outcome of the prequalification must file a writ challenging the outcome within 10 calendar days from the date of the University's written notice regarding prequalification determination. Any assertion that the outcome of the prequalification process was improper will not be a ground for a bid protest. However, the University reserves the right to accept late submissions and to request, receive, and evaluate supplemental information after the above time and date at its sole determination.

The dates, times, and location set for receiving and opening of bids will be set forth in an Announcement to Prequalified Bidders and Advertisement for Bids.

This project will be insured under an University Controlled Insurance Program ("UCIP") providing workers' compensation and employer's liability insurance coverage, and excess liability insurance coverage for Work performed on or at the Project site ("UCIP Coverages"). All insurance policies required to be obtained by CM/Contractor shall be subject to approval by University for form and substance. All such policies shall be issued by a company rated by

Best as A- or better with a financial classification of VIII or better, or have equivalent rating by Standard and Poor's or Moody's.

The University reserves the right to reject any or all responses to Prequalification Questionnaires and to waive non-material irregularities in any response received.

All information submitted for prequalification evaluation will be considered official information acquired in confidence and the University will maintain its confidentiality to the extent permitted by law.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

THE REGENTS OF THE UNIVERSITY
OF CALIFORNIA
University of California, San Francisco
May, 2014

Public Legal Notices



GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

NOTICE INVITING SEALED BIDS

The Golden Gate Bridge, Highway and Transportation District (District) seeks bids for **Contract No. 2014-FT-10, Routine Dry-Docking of the M.V. Del Norte Ferry**. Interested Bidders must submit sealed bids to the Office of the Secretary of the District by **Tuesday, May 13, 2014, at 2:00 p.m., PT**, at which time bids will be publicly opened and read.

Requests for approved equals, modifications or clarifications of any requirement must be submitted in writing by **Friday, May 2, 2014, at 4:30 p.m., PT**.

The Bid Documents are available for download on the District's web site. To download the Bid Documents, go to the District's web site home page at <http://www.goldengate.org>, click on Contract Opportunities, scroll down to Ferry Division and look for Contract No. 2014-FT-10.

To inspect and obtain the Bid Documents, please contact the Office of the Secretary of the District, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, by email at districtsecretary@goldengate.org, by facsimile at (415) 923-2013, or by telephone at (415) 923-2223.

/s/ Amorette M. Ko-Wong,
District Secretary

Dated: April 22, 2014

4/24, 5/1/14

CNS-2613922#

SMALL BUSINESS EXCHANGE



SAN FRANCISCO HOUSING AUTHORITY

REQUEST FOR PROPOSALS FOR TWO YEAR AGREEMENT TO LEASE, INSTALL, AND MONITOR SECURITY CAMERA SYSTEMS

AT
CAL 1-2, POTRERO TERRACE AND CAL
1-10, POTRERO ANNEX
Solicitation No: 14-620-RFP-0015

The San Francisco Housing Authority will receive proposals for Two Year Agreement to Lease, Install, and Monitor Security Camera Systems for CAL 1-2, Potrero Terrace and CAL 1-10, Potrero Annex.

On Wednesday May 7, 2014 at 10:00 AM, a site inspection will be held at the property manager's office at 1095 Connecticut Street in San Francisco.

Proposals will be received at 1815 Egbert Avenue, Contract/Procurement Division, San Francisco, CA 94124, until 3:00 P.M. on **Tuesday May 20, 2014**. To review the RFP Document, go e-bidboard.com. Contact Ms. Brenda Moore at (415) 715-3170, e-mail moorebr@sfa.org for information.



UCLA

ADVERTISEMENT FOR BIDS

The following is a summary of a full Advertisement for Bids posted on the UCLA Capital Programs Website (<http://www.capitalprograms.ucla.edu/Contracts/ProjectsCurrentlyBidding>). **All interested parties must go to the Website for complete information.**

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a lump-sum contract are invited from prequalified general contractor bidders for the following work:

Project Name: SMUMC - CW CIRCULATION AND PROGRAM IMPROVEMENTS

Project Number: 947784.01

Description of Work: This Project consists of interior improvements in the UCLA Santa Monica Medical Center. Refer to website for complete description.

Estimated Construction Cost: \$3,100,000.00

Bidding Documents Available at:

ARC
2435 Military Ave.
Los Angeles, CA 90064
Telephone (310) 477-6501
Website: <http://social.fordgraphics.com/>

Bid Submittal Location:

Contracts Administration
University of California, Los Angeles
1060 Veteran Avenue, Suite 125
Box 951365
Los Angeles, California 90095-1365
310-825-7015

Dates:

Bidding Document Availability: April 29, 2014
Mandatory Pre-Bid Conference/Job Walk:

May 2, 2014

Beginning promptly at 10:00 a.m.

Bid Submittal Deadline: 2:00 p.m., May 20, 2014

License Requirement: B License (General Building)

Prequalification: University has prequalified general contractor bidders for this Project and posted a list of said firms on the website address listed at the beginning of this Advertisement.

THE REGENTS OF THE UNIVERSITY
OF CALIFORNIA

PORT OF SAN FRANCISCO

The Port of San Francisco is issuing a Request for Proposals (RFP) for a retail space located at Pier 33 North (33 1/2) on the Embarcadero at the foot of Bay Street to San Francisco based small businesses currently working with one of the San Francisco community-based organizations that provide technical assistance to emerging small businesses. The RFP is available for pick up at Pier 1, The Embarcadero or downloaded for the Port's website www.SFPort.com (<http://www.sfport.com/index.aspx?page=18>) For more information you may contact Jay Edwards in writing at Jay.Edwards@SFPort.com or Jeff Bauer at Jeff.Bauer@SFPort.com.

Submittals must be delivered by hand to the Port of San Francisco, Pier 1, San Francisco CA 94111, no later than 3:00 P.M. PST on Monday August 11, 2014.

5/1, 5/8, 5/15, 5/22/14

CNS-2616522#

SMALL BUSINESS EXCHANGE



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Contract No. 1831J
(ID No. FCE14101)

TRAFFIC RAILING REPLACEMENT AT HIGHLAND AVENUE BRIDGE

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until 2:30 p.m. on May 21, 2014, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market Street, 4th Floor, San Francisco, California 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work to be done under this contract is bridge traffic railing replacement along Highland Avenue Bridge in San Francisco, which includes demolition of existing traffic railings located on both sides of the bridge, as well as reconstruction of the traffic railings and construction of protection measures such as temporary working platform and other related work. The time allowed for completion is 240 consecutive calendar days. The Engineer's estimate is in excess of \$950,000. For more information, contact the Project Manager, Raymond Lui at 415-558-4585.

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **20% LBE**. Call Selormey Dzikunu at 415-558-4059 for details. In accordance with SFAC Chapter 14B re-

quirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to CMD Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on **May 8, 2014 at 10:00 a.m.** in the Main Conference Room, 5th Floor, 30 Van Ness Avenue, San Francisco, CA

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A or C-8" license required to bid.

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Section 6.22(G) of the SFAC. Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Right reserved to reject any or all bids and waive any minor irregularities.

5/1/14

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UNIVERSITY OF CALIFORNIA SANTA CRUZ

ADVERTISEMENT FOR SUBCONTRACTOR PREQUALIFICATION

Subject to conditions prescribed by the University of California, Santa Cruz, responses to the University's prequalification documents, Timber Framing subcontractors are sought for the following project:

ORIGINAL RANCH BUILDINGS –
HAY BARN RESTORATION
Project Number: 1326

UNIVERSITY OF CALIFORNIA, SANTA CRUZ

Prequalification of Prospective Bidders

The University has determined that bidders who submit bids on this project must be prequalified and that prequalified bidders must use prequalified subcontractors for the timber framing portion of the work.

Prequalified subcontractors will be required to have the following California contractor's license:

GENERAL BUILDING CONTRACTOR - B

General Description of Work: **The project will rebuild a historic hay barn on the UCSC campus using both new and salvaged materials. The barn was originally built in the 1850's using heavy timber framing. The project includes site grading, drainage and utilities; landscaping; heavy timber framing with pegged mortise and tenon joinery, conventional framing and roofing, mechanical, electrical, fire protection and plumbing. The approximate budget is \$2.5 million; the size is approximately 5,000 square feet.**

On: **Thursday, May 8, 2014** a single set of subcontractor prequalification documents will be issued to intending bidders at:

PHYSICAL PLANNING AND CONSTRUCTION
UNIVERSITY OF CALIFORNIA, SANTA CRUZ
1156 HIGH STREET
SANTA CRUZ, CALIFORNIA 94064
831-459-2366

Prequalification documents may be requested by email at khill@ucsc.edu or fax at 831-459-5517.

On **Thursday, May 18, 2014** completed prequalification documents will be received at:

PHYSICAL PLANNING AND CONSTRUCTION
UNIVERSITY OF CALIFORNIA, SANTA CRUZ
1156 HIGH STREET
SANTA CRUZ, CALIFORNIA 94064
831-459-2366

No prequalification documents will be accepted after **3:00 PM**. However, the University reserves the

right to request, receive, and evaluate supplemental information after the above time and date at its sole determination.

Subcontractors will be notified whether or not they are prequalified.

Following is the anticipated bidding schedule:

1. Bidding Documents available to prequalified bidders - **June 4, 2014**
2. Bids received - **June 24, 2014**
3. Bids opened - **June 24, 2014**

The exact dates, times, and location will be set forth in an "Announcement To Prequalified Subcontractors."

Prequalification of prospective subcontractors will be determined by the application of a pre-established rating system to the following information to be submitted by prospective bidders:

1. California Contractor's license.
2. Surety.
3. Construction experience.
4. Arbitration and litigation claims history.
5. Bonding capacity.
6. Financial data.

A subcontractor will receive a pass/fail score. Only prequalified subcontractors will be allowed to submit bids to the prequalified contractors for the project. Prequalified bidders must use prequalified subcontractors for the timber framing portion of the work.

The evaluation is solely for the purpose of determining, in a timely manner, SUBCONTRACTORS who are deemed qualified for successful performance of the type of work included in this project. The contract will be awarded to the prequalified bidder submitting the lowest responsive bid.

The University reserves the right to reject any or all responses to Prequalification Questionnaires and any or all bids and to waive non-material irregularities in any response or bid received.

All information submitted for prequalification evaluation will be considered official information acquired in confidence, and the University will maintain its confidentiality to the extent permitted by law.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
University of California, Santa Cruz
March, 2014

UNIVERSITY OF CALIFORNIA SANTA CRUZ

ADVERTISEMENT FOR CONTRACTOR PREQUALIFICATION

Subject to conditions prescribed by the University of California, Santa Cruz, responses to the University's prequalification documents for a Lump Sum contract are sought from bidders for the following project:

ORIGINAL RANCH BUILDINGS –
HAY BARN RESTORATION

Project Number: 1326

UNIVERSITY OF CALIFORNIA, SANTA CRUZ

Prequalification of Prospective Bidders

The University has determined that bidders who submit bids on this project must be prequalified.

Prequalified bidders will be required to have the following California contractor's license:

GENERAL BUILDING CONTRACTOR - B

General Description of Work: **The project will rebuild a historic hay barn on the UCSC campus using both new and salvaged materials. The barn was originally built in the 1850's using heavy timber framing. The project includes site grading, drainage and utilities; landscaping; heavy timber framing with pegged mortise and tenon joinery, conventional framing and roofing, mechanical, electrical, fire protection and plumbing. The approximate budget is \$2.5 million; the size is approximately 5,000 square feet.**

On: **Thursday, May 8, 2014** a single set of prequalification documents will be issued to intending bidders at:

PHYSICAL PLANNING AND CONSTRUCTION
UNIVERSITY OF CALIFORNIA, SANTA CRUZ
1156 HIGH STREET
SANTA CRUZ, CALIFORNIA 94064
831-459-2366

Prequalification documents may be requested by email at khill@ucsc.edu or fax at 831-459-5517.

On **Thursday, May 18, 2014** completed prequalification documents will be received at:

PHYSICAL PLANNING AND CONSTRUCTION
UNIVERSITY OF CALIFORNIA, SANTA CRUZ
1156 HIGH STREET
SANTA CRUZ, CALIFORNIA 94064
831-459-2366

No prequalification documents will be accepted after **3:00 PM**. However, the University reserves the right to request, receive, and evaluate supplemental information after the above time and date at its sole determination.

Bidders will be notified whether or not they are prequalified.

Following is the anticipated bidding schedule:

1. Bidding Documents available to prequalified bidders - **June 4, 2014**
2. Bids received - **June 24, 2014**
3. Bids opened - **June 24, 2014**

The exact dates, times, and location will be set forth in an "Announcement To Prequalified Bidders."

Prequalification of prospective contractor bidders will be determined by the application of a pre-established rating system to the following information to be submitted by prospective bidders:

1. California Contractor's license.
2. Surety.
3. Construction experience.

4. Arbitration and litigation claims history.

5. Bonding capacity.

6. Financial data.

A bidder will receive a pass/fail score. Only prequalified bidders will be allowed to take out bidding documents and will be allowed to submit bids for the project. A bidder who falls under any of the following categories, will be excluded from submitting a bid:

1. Has had a surety finish work on any contract since .
2. Does not have currently available bonding capacity in excess of \$ 2.5 million.
3. Has not completed at least 3 contracts, each costing in excess of \$ 1 million between 2005 and 2014.
4. Does not submit a fully completed "Contractor's Statement of Experience and Financial Condition" (optional).

The evaluation is solely for the purpose of determining, in a timely manner, bidders who are deemed qualified for successful performance of the type of work included in this project. The contract will be awarded to the prequalified bidder submitting the lowest responsive bid.

The University intends to prequalify subcontractors for the following portions of the work:

TIMBER FRAMING - B LICENSE

The University will provide a list of prequalified subcontractors to each prequalified contractor for solicitation of subcontractor bids by the contractor. Only prequalified subcontractors will be approved by the University for use in the designated portions of the work. A list of prequalified contractors will be provided to prequalified subcontractors once the contractor prequalification process is complete.

The University reserves the right to reject any or all responses to Prequalification Questionnaires and any or all bids and to waive non-material irregularities in any response or bid received.

Bid Security in the amount of 10% of the lump sum base bid, excluding alternates, shall accompany each bid. The surety issuing the Bid Bond shall be, on the bid deadline, listed in the latest published State of California, Department of Insurance, list of "Insurers Admitted to Transact Surety Insurance in this State."

All insurance policies required to be obtained by Contractor shall be subject to approval by University for form and substance. All such policies shall be issued by a company rated by Best as A- or better with a financial classification of VIII or better, or have equivalent ratings by Standard and Poor's or Moody's. The Certificate of Insurance shall be issued on the University's form.

Prospective bidders desiring to be prequalified are informed that they will be subject to and must fully comply with all of the bid conditions including 100% payment and 100% performance bonds, and compliance with all Affirmative Action requirements.

All information submitted for prequalification evaluation will be considered official information acquired in confidence, and the University will maintain its confidentiality to the extent permitted by law.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
University of California, Santa Cruz
March, 2014

Today's Entrepreneurs

Continued from page 10

are a great way to get something started early on without giving up too much of the company or even more important—control.

It's Not About the Money

Being an entrepreneur can be the thrill of a lifetime and those who are successful can earn a comfortable, if not lavish, living. But if you are going to do it for the money, it is not going to be worth it. If you commit to it because you are passionate about what that "idea" means, then the money will follow.

Keep your eyes and your mind open. Stay focused. Stay smart. Enjoy the rush; enjoy the ride.

About Lomesh

Lomesh Shah combines his entrepreneurial passion with more than 20 years of international corporate experience and business management expertise for the operations and management of

NonProfitEasy. A business futurist and strategist, he has been a strong advocate for using the power of technology for the transformation of the non-profit sector. Lomesh has worked with small to mid-size businesses, privately-held companies and Fortune 500 corporations in various capacities; from sales and marketing to overseeing automation and reengineering of processes and operations.

Website: <http://www.nonprofiteasy.com/>

Source: NonProfitEasy



Fictitious Business Name • Abandonment

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0357650-00

Fictitious Business Name(s):
Chino
Address
3198 16th Street, San Francisco, CA 94103
Full Name of Registrant #1
Chino-Americano, LLC (CA)
Address of Registrant #1
741 Valencia Street, San Francisco, CA 94110

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Michael Garcia**

This statement was filed with the County Clerk of San Francisco County on **4/4/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Melissa Ortiz**
Deputy County Clerk
4/4/2014

4/10/14 + 4/17/14 + 4/24/14 + 5/1/14

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0357506-00

Fictitious Business Name(s):
Urban Chica
Address
2228 Union Street, Penthouse Office, San Francisco, CA 94123
Full Name of Registrant #1
ATLAS REAL ESTATE INVESTMENTS, INC. (CA)
Address of Registrant #1
2228 Union Street, Penthouse Office, San Francisco, CA 94123

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/1/2013**

Signed: **Herve Vatinel, CFO**

This statement was filed with the County Clerk of San Francisco County on **3/28/2014**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Melissa Ortiz**
Deputy County Clerk
3/28/2014

4/17/14 + 4/24/14 + 5/01/14 + 5/08/14

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0357718-00

Fictitious Business Name(s):
Garavogue Plumbing
Address
707 Arguello Blvd #305, San Francisco, CA 94118
Full Name of Registrant #1
Garry Colleran
Address of Registrant #1
707 Arguello Blvd #305, San Francisco, CA 94118

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5-31-13**

Signed: **Garry Colleran**

This statement was filed with the County Clerk of San Francisco County on **4/9/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Melissa Ortiz**
Deputy County Clerk
4/9/2014

4/10/14 + 4/17/14 + 4/24/14 + 5/1/14

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0357979-00

Fictitious Business Name(s):
Vina Cab
Address
2575 Marin Street, San Francisco, CA 94124
Full Name of Registrant #1
Vina Cab LLC (CA)
Address of Registrant #1
2575 Marin Street, San Francisco, CA 94124

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/1/2014**

Signed: **Tim Dinh Nguyen**

This statement was filed with the County Clerk of San Francisco County on **4/22/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jeanette Yu**
Deputy County Clerk
4/22/2014

4/24/14 + 5/01/14 + 5/08/14 + 5/15/14

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0358073-00

Fictitious Business Name(s):
Long Rainbow Spa
Address
1311 23rd Avenue, San Francisco, CA 94122
Full Name of Registrant #1
Zhu Gui Fang
Address of Registrant #1
1918 34th Avenue, San Francisco, CA 94116

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/13/2014**

Signed: **Zhu Gui Fang**

This statement was filed with the County Clerk of San Francisco County on **4/28/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Melissa Ortiz**
Deputy County Clerk
4/28/2014

5/01/14 + 5/08/14 + 5/15/14 + 5/22/14

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0357619-00

Fictitious Business Name(s):
Stirred, Not Shaken
Address
1350 Turk Street #520 San Francisco, CA 94115
Full Name of Registrant #1
Daniel Ponticello
Address of Registrant #1
1350 Turk Street #520 San Francisco, CA 94115

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Daniel Ponticello**

This statement was filed with the County Clerk of San Francisco County on **4/3/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jeanette Yu**
Deputy County Clerk
4/3/2014

5/01/14 + 5/08/14 + 5/15/14 + 5/22/14

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0358077-00

Fictitious Business Name(s):
Pink Lotus Nails
Address
1085 Fillmore Street, San Francisco, CA 94115
Full Name of Registrant #1
Yen Cam Dam
Address of Registrant #1
27162 Tampa Avenue Apt. #72 Hayward, CA 94544

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/28/2014**

Signed: **Yen Cam Dam**

This statement was filed with the County Clerk of San Francisco County on **4/28/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jeanette Yu**
Deputy County Clerk
4/28/2014

5/01/14 + 5/08/14 + 5/15/14 + 5/22/14

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0357975-00

Fictitious Business Name(s):
Piper's Shoe Parlor
Address
1682 Haight Street, San Francisco, CA 94117
Full Name of Registrant #1
Piper's Shoe Parlor LLC (CA)
Address of Registrant #1
1682 Haight Street, San Francisco, CA 94117

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/1/2014**

Signed: **Kipling Rowe**

This statement was filed with the County Clerk of San Francisco County on **4/23/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jeanette Yu**
Deputy County Clerk
4/22/2014

5/01/14 + 5/08/14 + 5/15/14 + 5/22/14

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0357595-00

Fictitious Business Name(s):
Uhandy LLC
Address
1265 Jackson Street, San Francisco, CA 94109
Full Name of Registrant #1
Uhandy LLC (CA)
Address of Registrant #1
1265 Jackson Street, San Francisco, CA 94109

This business is conducted by **A Limited Liability**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/2/2014**

Signed: **Ghani Bouhadra**

This statement was filed with the County Clerk of San Francisco County on **4/3/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jacob Gosline**
Deputy County Clerk
4/3/2014

4/10/14 + 4/17/14 + 4/24/14 + 5/01/14

ABANDONMENT OF FICTITIOUS BUSINESS

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME File No. 2012-343164

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) Long Rainbow Spa
Located at **1311 23rd Avenue, San Francisco, CA 94122**

This fictitious business name was filed in the County of San Francisco on **5/2/2012** under file **#2012-343164**.

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Yuet Mei Chan
5597 Serenity Ter, Pleasanton, CA 94588

This business was conducted by a **AN INDIVIDUAL**.

Signed: **Yuet Mei Chan**

This statement was filed with the County Clerk of San Francisco County on **4/28/2014**

Filed: **Jeanette Yu**
Deputy County Clerk
4/28/2014

5/01/14 + 5/08/14 + 5/15/14 + 5/22/14

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME File No. A-0354687-00

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) Urban Chica
Located at **2228 Union Street, Penthouse Office, San Francisco, CA 94123**

This fictitious business name was filed in the County of San Francisco on **11/1/2013** under file **#A-0354687-00**.

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
ATLAS INSTITUTIONAL RE GRP INC. (CA)
2228 Union Street, Penthouse Office, San Francisco, CA 94123

This business was conducted by a **A CORPORATION**

Signed: **Herve Vatinel, CFO**

This statement was filed with the County Clerk of San Francisco County on **3/28/2014**

Filed: **Melissa Ortiz**
Deputy County Clerk
3/28/2014

4/17/14 + 4/24/14 + 5/01/14 + 5/08/14

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Access to Capital

SMALL & MINORITY BUSINESS

Black Capitalism – Fulfillment or Failure?

By James Clingman

In light of what most of us know about the economy and where Black people fit, mostly as consumers rather than producers, a discussion of Black Capitalism is in order. The term was promoted by Stokely Carmichael in 1966 as part of the “Black Power” movement, but came into vogue in 1968 when the Nixon administration adopted it from a proposal by Robert Kennedy. Black Capitalism originally called for loan assistance, credit guarantees, and technical assistance for Black owned businesses in an effort to stimulate economic development in the ghettos.

Black Entrepreneurship in America, by Shelly Green and Paul Pryde, cites, “[Black capitalism] constituted a movement by Blacks to gain control over the business development of their own communities... Directing business growth in the Black community was considered the first step toward achieving a powerful Black economic presence in the larger American economy. [It] called for a new kind of social contract among racial groups in America—one based on mutual self-interest rather than integration.”

Andrew Brimmer, noted economist and Lyndon Johnson appointee to the Federal Reserve Board, had a different perspective on Black Capitalism. In the book, *A Different Vision: African American Economic Thought*, edited by Economist, Thomas Boston, Brimmer wrote, “...the strategy of Black capitalism offers a very limited potential for economic advancement for the majority of the Black population.”

In support of his contention, Brimmer posited, “The ghetto economy... does not appear to provide

profitable opportunities for large scale business investment.” He noted a large part of the problem was due to “a tendency for affluent Blacks to shop in the more diverse national economy.”

Brimmer suggested that Black Capitalism fails because it is founded on the premise of self-employment, as opposed to employment in salaried positions where the rewards are greater and the risks are much lower. (That reality gives credence to Thomas Boston’s “20 by 10” strategy of Black businesses hiring Black employees.) Brimmer suggested that Black Capitalism “may retard Blacks’ economic advancement by discouraging many from the full participation in the national economy...” His position assumed that corporations would hire Blacks; but his concern about the greatest risk being placed on those who can least afford to take risks is quite valid. We have several examples of that reality in Black businesses today.

Has Black Capitalism worked? Is it working? One thing is certain: Korean Capitalism is working. They control the Black hair care market via their stores in the ghettos, where Black folks are their only customers; and Koreans hire their own people as well. This is a great example of how “segmented” capitalism can and does work.

Economist, Milton Friedman said, “History suggests only that capitalism is a necessary condition for political freedom [since many nations can be identified that have] economic arrangements that are fundamentally capitalist and political arrangements that are not free.”

History Professor, Dr. Juliet E.K. Walker, wrote, “The existence of Black entrepreneurship... provides an example of an economic arrangement in this nation’s antebellum free enterprise system that was fundamentally capitalistic, but within which

some of the capitalists, the African Americans, were not fundamentally free.”

The problem with Black Capitalism is structural inequity due to a paucity of government support. Just as the government has subsidized large corporations, it should do the same for Black businesses. The *International Journal of Humanities and Social Science* (November 2012) carried a paper written by Ryan Very, titled, *Black Capitalism: An Economic Program for the Black American Ghetto*, in which Mr. Very made a good case for government support of Black Capitalism.

Here is the Abstract from that paper: “The American federal government supported the creation and expansion of economically depressed urban residential areas where blacks live in segregation from whites. These ghettos face barriers to economic development including high unemployment, a low wage labor market, capital drain, and market dualism. Three popular ghetto economic development strategies are ghetto dispersal, corporate branch planting, and black capitalism. Black capitalism breaks the ghetto’s economic barriers better than ghetto dispersal and corporate branch planting, but it will only be possible with significant support from whites and the federal government.” In other words, the government caused the problem, and the government should fix it.

Mr. Very continued, “Black access to capital coupled with subsidized entrepreneurial training services would... allow more residents to start their own potentially successful businesses in the ghetto. With a sizeable government subsidy, ghetto residents could even build manufacturing plants. If ghetto residents would export enough manufactured goods, both the drain of capital and the (neighborhood) trade deficit would decrease.”



James Clingman

Until Blacks understand our economic and political positions in this country, we will continue to languish in what Dr. Ron Daniels calls, the “Dark Ghettos” of either or, and we will never move to the land of both and.

Source: Copyright © Trice Edney Communications

Congress to Feds: You’re On the Hook for Spending Transparency



“We looked for a collaborative effort in this process but we’re also holding their feet to the fire,” Senate bill co-sponsor Mark Warner, D-Va., said. //J. Scott Applewhite/AP

By Joseph Marks

Passing the Digital Accountability and Transparency Act was one thing. Implementing it will be a much bigger challenge. The success of the

open government measure Congress passed on Monday, which the president has pledged to sign, depends on ensuring the executive branch implements the law’s mandates on schedule, lawmakers said on Tuesday.

Some White House officials remain concerned Congress’ implementation plan for the DATA Act, which requires standardized coding for federal grant and contract spending, is too quick, Sen. Mark Warner, D-Va., said.

The bill’s sponsors remain convinced it can be implemented on schedule, he said.

“We looked for a collaborative effort in this process but we’re also holding their feet to the fire,” Warner said. “Saying it just can’t happen at the federal level while it has happened in every other major enterprise... just isn’t a good enough answer.”

Warner sponsored the Senate version of the DATA Act along with Sen. Rob Portman, R-Ohio. The House version of the bill was sponsored by House Oversight and Government Reform Committee Chairman Darrell Issa, R-Calif., and Rep. Elijah Cummings, D-Md., the committee’s ranking member.

Issa, Warner and Portman all spoke on Tuesday at the Data Transparency Summit hosted by the Data Transparency Coalition, an advocacy group that strongly supported the DATA Act.

The new law begins with a two-year pilot program during which the Treasury Department and the Office of Management and Budget will develop uniform coding for federal spending data and develop ways to publish it in machine readable and downloadable formats.

The goal is that people inside and outside of government can use the data to spot inefficiencies, duplication, waste and fraud in federal spending and to suggest alternatives.

“Quite frankly, if you can’t count something you can’t manage it,” Issa said.

The Government Accountability Office estimates federal agencies lose at least \$10 billion annually to waste, duplication and inefficiency in the information technology sphere alone.

More clarity about how federal money is spent could make discussions about cutting the federal budget deficit significantly easier, Issa argued.

The stepped up reporting could also make it easier for champions of government programs to

make their case for those programs’ effectiveness, Warner said.

The DATA Act is also aimed at raising contractor oversight while at the same time lowering the reporting burden on federal contractors and grantees who now often have to report the same spending data multiple times in multiple formats.

The bill will make it easier for the executive branch and legislators to track contracting priorities, Issa said, for instance, by tracking whether contracts reserved for minorities or impoverished districts are being subcontracted in a way that diminishes their impact.

The greatest danger for the bill, Issa said, is that the pilot program will be extended multiple times without permanent changes in reporting taking effect. The White House, in a memo leaked in January, expressed concern that the DATA Act’s reporting requirements might be too onerous, but the Obama administration never officially opposed the law.

The law is modeled on reporting requirements from the Government Accountability and Transparency Board, which oversaw spending on President Obama’s 2009 Stimulus Bill.

Source: Nextgov

Access to Capital

SMALL & MINORITY BUSINESS

Community Banks Still Challenged to Boost Fee Income

by Jackie Stewart

Community banks shouldn't count on fee income to boost earnings this year.

The fundamentals of banking remain challenging with loan demand soft, interest rates low and revenue stagnant. And banks can no longer rely on traditional avenues to prop up earnings, industry experts say.

"Overall, the first quarter's results were uninspiring," says Jeff Davis, managing director of the financial institutions group at Mercer Capital. "I contend that bank earnings are not as strong as Wall Street thinks they are. ... A year ago, earnings were masked by the outsized strength of mortgages."

Noninterest income, which has been under pressure for several quarters, was relatively flat in the first quarter compared to a year earlier, according to American Banker analysis of quarterly results from more than 300 banks with less than \$40 billion in assets.

Service charges have also been a challenge for banks, says Jim Adkins, a managing member at Artisan Advisors. Such charges were largely unchanged from a year earlier, according to the American Banker data. Regulation, changing consumer behavior and banks altering checking account policies account for some of the drop in service charges, industry experts say.

"Banks are continually going to have issues with service charges as people bank differently," Adkins says. "That is income that will be hard to replace."

Noninterest income also took a hit in the first quarter from lower transaction volumes due, in part, to the unusually harsh weather, says Ken Zerbe, an analyst at Morgan Stanley.

Inclement weather cut into services charges at F.N.B. Corp. (FNB) in Hermitage, Pa., Vincent Delie Jr., the \$14.5 billion-asset company's president and chief executive, said during a quarterly conference call earlier this month. Such charges fell nearly 8% at F.N.B. from a year earlier.

"Across our footprint, particularly in Maryland and western Pennsylvania, the weather was pretty severe," Delie told analysts. "There was one day where ... we had nearly 30 branches closed for one full day. I don't know if that's ever happened in my career. It was pretty severe."

Gains on loan sales also continued to decline, Adkins says. A surge in refinancing had helped quarterly results early last year but began to taper during the summer. Mortgage activity may pick up later in the year but should still remain below once-heightened levels.

"We have the perfect storm against a healthy mortgage market," Adkins says. "You have low job participation, higher interest rates and then, on top of that, the qualified-mortgage rule. There are a lot of headwinds."

Umpqua Holdings (UMPQ) in Portland, Ore., reported lower quarterly earnings due in part to "an expected softening of the mortgage market," Ray Davis, the \$22 billion-asset company's president and chief executive, said during a conference call this month. Mortgage banking revenue fell 56% from a year earlier, to \$10.4 million. Management was "quick to reduce companywide operating expense for the quarter," he said.

Still, Umpqua's management said they expect some rebound in mortgage activity in the second quarter. The company also expects its recent purchase of Sterling Financial to further boost fee income.

Banks could turn more to acquisitions to increase fee income, Jeff Davis says. Otherwise, banks should complete a strategic review of their services and fees to see where they can improve,



CAUSE AND EFFECT: Umpqua was "quick to reduce companywide operating expense" after mortgage volume fell, says Ray Davis, the company's president and CEO.

says Lynn David, president of Community Bank Consulting Services. This means evaluating more than just how overdraft fees compare to those of competitors.

Banks should consider how they can provide value-added products, while also considering "realistic" pricing for such services, David says. "We are at the point where banks have to look at everything."

Small-business customers are an area where smaller banks can improve, says Trent Fleming at Trent Fleming Consulting. Community banks are looking to offer a variety of products to small businesses, such as remote deposit capture. Research

shows that small businesses are more willing to pay fees than consumers.

"When we talk about new products and services, there needs to be a demonstrated value and need to charge for it," Fleming says. A service like commercial remote-deposit capture can "improve cash flow for a small business" and ensure that payments make it to a customer's account in a timely manner.

Still, "there is no magic bullet" for community banks that need to replace fee income, Jeff Davis warns.

Paul Davis contributed to this story.

Source: American Banker

Big Money Lobbying Protects Big Tax Havens

By Rev. Jesse L. Jackson, Sr.

Eighteen American multinationals — companies such as Nike, Microsoft and Apple — have used tax havens abroad to avoid what Citizens for Tax Justice estimates as \$92 billion in federal taxes. This is money that could be used to provide universal pre-school for America's children.

CTJ also found 235 companies reported last year over \$1.3 trillion stashed abroad to avoid paying the taxes that domestic companies must pay. A Senate hearing showed how Apple used Ireland as its favorite tax haven, developing what Sen. Carl Levin called "the Holy Grail of tax avoidance," creating "offshore tax entities ... while claiming to be a tax resident nowhere."

This outrage is not illegal. In a dodge known as "deferral," the tax laws allow companies to forego paying taxes on money earned (or reported as earned abroad) until the company brings the money back to the United States. Can anything better

highlight how the rules are rigged? This perverse loophole gives companies a very big incentive to ship jobs or report profits abroad.

Through transfer pricing, multinationals can easily game the system to report their profits in low tax countries abroad, even while the bulk of their sales are in the U.S. This, in part, is how General Electric can make millions in profits and pay nothing in taxes. But that isn't the end of the perversity. As companies park more and more cash abroad, they then pay more in lobbying and campaign contributions to persuade Congress to give them a deep tax break if they bring the money home in what they call "a tax repatriation holiday." But this scheme is anything but patriotic.

The companies argue, as WinAmerica, the front for the current campaign does, that they'll invest in jobs here in the U.S., but can't afford to pay the taxes due (the same taxes that domestic small businesses can't avoid). So let them bring the dough back at a nominal tax rate and they'll reinvest millions in America.

Of course, each time the Congress provides this kind of tax holiday or amnesty, it gives the corporations an even greater incentive to stash their cash abroad. And more and more corporations hire accountants to figure out how to report their profits abroad, even if earned here in the U.S. The last time the Congress bought this malarkey, even the jobs argument turned out to be false, as General Electric's CEO Jeff Immelt admits. The companies bringing the dough back actually laid off workers in the ensuing years. They used the money to buy back stock (raising the value of their stock options), or to buy other companies, often merging and purging workers or just to pay down debt.

Now with the trillions sitting abroad, the game is beginning again. "Bipartisan" bills have been introduced in the House and the Senate to let corporations bring bucks back home at a zero percent tax rate, if they agree to use some of the money to purchase bonds issued by a newly created federal infrastructure bank. They get to bring \$6 back tax-free for every \$1 they invest in infrastructure bonds. Instead of taxing multinationals as it does small businesses, the federal government will bor-

row money from them and pay them interest on it.

This is an easy problem to solve. Congress could simply get rid of deferral and tax companies on their profits no matter where they are reported, allowing them credit for taxes paid to foreign entities. Multinationals should pay the same tax rates as domestic companies do. The obstacle is politics — and big money — not policy. Republicans in Congress will block anything that closes overseas loopholes, but at least the states can act. Oregon recently raised millions by forcing multinationals to pay the states its fair share of taxes on profits stashed abroad.

The U.S. Public Interest Research Group estimates that states could raise another billion in revenues by following Oregon's example. Surely, it is long past time to get on with it.

Rev. Jesse Jackson Sr. is President/CEO of the Rainbow/PUSH Coalition

Source: Copyright © Trice Edney Communications

SUB-BID REQUEST ADS

Balfour Beatty Infrastructure Inc.

Balfour Beatty is submitting a proposal on the Los Angeles Community College District (LACCD) *LAVC ATHLETIC TRAINING FACILITY* project. You are invited to bid on the Generals work, or on any other work item for which your firm is qualified. This project consists of new construction of a Stadium Field House; a Baseball Field; a Softball Field; Archery, Hammer Throw, and Discus Throw Area; Javelin Throw Field; and the renovation of an existing campus parking lot. The Stadium Field House is an approximately 25,000 SF single story Type IIB, loadbearing masonry walls and steel framed roof structure containing team and coaches locker rooms, weight room, sports medicine room, meeting room, coaches offices, and an equipment storage and laundry area. The baseball and softball fields include synthetic turf, bleacher seating (512 and 150 seats, respectively), press boxes, dugouts, bullpens, batting cages, and perimeter fencing. The Project also includes all indicated site work such as utility connections, parking, site paving, landscaping, and site lighting. The *LAVC ATHLETIC TRAINING FACILITY* project is a prevailing wage project, covered by a *Project Labor Agreement (PLA)*, with local hiring goals, and there is an OCIP in place.

For all questions and information regarding the technical scopes of work please contact:

Bryan Toledo
(858) 635-7400

btoledo@balfourbeattyus.com

Plans and specifications are available at www.bidmail.com

Bid Date: May 21, 2014 at 02:00 pm

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The Los Angeles Community College District's (District) Board of Trustees ("Board") seeks to continue and further its mission to contribute to the economic development of the community through the inclusion of local, small, emerging and disabled veteran businesses. To that end, the Board adopted Board Rule 7103.17 Opportunities for Local, Small and Emerging Businesses and has established a goal of **thirty percent (30%) participation by Local, Small, Emerging and Disabled Veteran (LSEDV) businesses** in the facilities contracts awarded each fiscal year.

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FICTITIOUS BUSINESS NAME

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0358090-00

Fictitious Business Name(s):

Brighterme Lighting Co.

Address

**1 Daniel Burnham Ct #604,
San Francisco, CA 94109**

Full Name of Registrant #1

Qi Wang

Address of Registrant #1

**1 Daniel Burnham Ct #604,
San Francisco, CA 94109**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**

Signed: **Qi Wang**

This statement was filed with the County Clerk of San Francisco County on **4/29/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

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FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0358088-00

Fictitious Business Name(s):

Xintong International

Address

**1 Daniel Burnham Ct #604,
San Francisco, CA 94109**

Full Name of Registrant #1

Xintong Zhang

Address of Registrant #1

**1 Daniel Burnham Ct #604,
San Francisco, CA 94109**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/29/2014**

Signed: **Xintong Zhang**

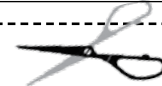
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